Exit Readiness Self-Check

Use this self-assessment to quickly gauge how prepared your business is for a successful exit. It's designed to help you identify strengths, uncover blind spots, and clarify what needs attention before moving forward.

For each statement below, score yourself from 1 to 5:
1 = Strongly Disagree | 5 = Strongly Agree

☐ I have a clear personal vision for life after exit.

☐ I know how much I need from the sale to achieve financial freedom.

☐ My business can run without me for an extended period.

☐ Key team members are in place and capable of leading.

☐ All key systems and processes are documented and followed.

☐ Customer relationships are not overly dependent on me personally.

☐ Financials are up-to-date, clean, and clearly show business performance.

☐ I understand how buyers will value my business.

☐ Legal and contractual risks have been reviewed and addressed.

☐ I have a clear plan and timeline for exit.

Add up your total score out of 50. Use the guidance below to interpret your result.

SCORE INTERPRETATION

40–50: Strong Position – You're on track. Begin preparing documentation and buyer materials.

25–39: Moderate Gaps – Address key risks and dependencies before going to market.

10–24: Early Stage – Focus on foundational planning and long-term readiness.

This tool is part of the Legacy Secured Exit Toolkit – designed to help you exit your business with confidence and clarity.
Visit legacysecuredexit.com for more tools and resources.