GINDUMAC sets course for the future:

Daniel Kaiser and Benedikt Ruf form new top management team

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Daniel Kaiser, former Managing Director of DMG Mori, and Benedikt Ruf, Co-Founder, form the top management of the GINDUMAC Group as Co-CEOs and Managing Partners.

In recent years, GINDUMAC has established itself as the leading online platform for used machinery in metal working, sheet metal and plastics processing. Kaiser comes from the market leader in machine tools and brings extensive management experience in the international machinery market.

"We are very pleased that Daniel Kaiser has chosen GINDUMAC," said Ruf. "His extensive industry network, deep understanding of the global machine tool market and entrepreneurial personality are a perfect fit for our growth objectives."

Janek Andre, who has led the company to success as Co-Founder and CEO, together with Benedikt Ruf, for more than 6 years, is devoting himself to a new entrepreneurial challenge at his own request.

The new management duo looks ambitiously into the future. "We have ambitious targets for 2023. GINDUMAC has exceptional growth potential and a strong team. With my experience, I will contribute to expanding our global customer and partner network, professionalizing processes, and strategically developing our business," adds Kaiser.

As former Service Director EMEA at DMG Mori, Kaiser has always been close to the customer and knows the ins and outs of the global used machinery business. "With its transactional platform model, GINDUMAC has recognized exactly what customers need. Low effort, fair prices, direct availability, all-round carefree package. Everything global, digital and customer-oriented. That's smart and it fascinated me," says Kaiser.

From the management's point of view, the used machinery market remains highly dynamic this year. "Machine manufacturers still have to plan with extended delivery times. However, the order books in many plants worldwide require new production capacities with short-term availability. This situation is advantageous for us," adds Ruf.

At the same time, macroeconomic and geopolitical tensions in the world market continue to have a direct impact on global supply and demand flows, which need to be identified in the spot business with used machinery. "This requires maximum adaptability from us," Kaiser says.

At the beginning of the year, GINDUMAC is focusing more on expanding its range with qualitative machines and will significantly expand its online inventory over the course of the year, particularly in the machine tool category. In the first half of the year, the focus will be on further expanding the pan-European procurement side. In terms of infrastructure, the focus will be on professionalizing platform technology and optimizing processes.

About GINDUMAC

GINDUMAC operates an online platform for the global used machinery trade. For sellers and buyers of used industrial machinery, GINDUMAC offers complete transaction processing with an all-round carefree package. The company focuses on the back-to-back business of used metal, sheet metal and plastics processing machinery from various international manufacturers.

For more information, visit www.gindumac.com.

Press Image

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IMG_GM_New-Top-Management-Team_Kaiser-Ruf.png



The new top management of the GINDUMAC Group:
Co-CEOs and managing partners Benedikt Ruf (left) and Daniel Kaiser (right).

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