



PROCUREMENT WARGAME · BY SYBX GROUP

A one-day crisis wargame for your procurement organisation.

Krisenplanspiel für Einkauf und Lieferkette

Your categories, your suppliers, your decision paths. Six rounds of escalating disruption under scarce resources, followed by a written assessment your board can act on.

DEFENCE & DUAL-USE

CRITICAL INFRASTRUCTURE

GOVERNMENT

INDUSTRIAL MID-MARKET

01 THE ENGAGEMENT

What you book

One facilitated day for up to twelve people from procurement, supply chain, production, finance and legal. We build the scenario on your own categories and lead times, run the session on your premises, and deliver a written report within two weeks.

It is not a communications exercise and not an IT continuity drill. The subject is the supply decision itself: what you buy, from whom, under what contract, and how quickly you can change it.

83 % of companies expect a serious crisis from hybrid attacks	10 % run crisis exercises regularly	16 % have agreements with alternative suppliers	20 h average endurance without internet access
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Bitkom study on hybrid attacks, 2026, survey of more than 600 companies.

02 THE DAY

Six rounds, from twelve months before to six months after

The rounds are time jumps, not equal intervals. Almost every effective measure takes longer than the crisis allows, and the format makes that visible.

ROUND 0	ROUND 1	ROUND 2	ROUND 3	ROUND 4	ROUND 5
T-12 M Preparation. A scarce resilience budget.	T+4 h First report, unclear picture. Who is allowed to decide?	T+48 h The scale becomes visible. First escalation.	T+10 d Stock runs out, a second situation binds capacity.	T+6 w Structural decisions. Improvisation gets expensive.	T+6 m Resolution. Round 0 decisions are revealed.

Round 0 decides the outcome. Qualifying a second source takes six to eighteen months. A team that decides it in Round 2 has nothing by Round 5. Your people reach that conclusion themselves, at the table, which is why it holds.

■ **Scarcity drives the session.** Six limited resources, from liquidity to supplier goodwill. Measures are adjudicated on the quality of the reasoning, not on the idea.

05 PREPARATION

WEEK 1 Scope, participants and the confidentiality framework are agreed in writing.	WEEK 2 Two to four interviews on critical categories, single-source positions and stock cover.	WEEK 3 The scenario is built on your categories, lead times and decision paths.	WEEK 4 Dry run, timing check, production of the material.
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06 FORMATS

COMPACT Format S Half a day · up to 8 Standard scenario, short assessment. Associations, events, first contact.	CORE PRODUCT Format M One day · up to 12 Scenario built on your categories, two interviews, report and debrief.	EXTENDED Format L Two days · multi-team Several teams or a red cell, external role players, report with action plan.	SECTOR Format XL One to two days Several organisations along one chain or within an association, with authorities.
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■ **Confidentiality.** Results stay with you. No attribution, no onward use, no reference without written release. Observation sheets record roles, not names.

■ **Quotation on request,** based on format, participant numbers and preparation effort. Sessions, material and reports in German or English. Exercise design follows ISO 22398 and BSI Standard 200-4. Luxembourg-based companies may qualify for Fit 4 Innovation funding.

BOOKING AND ENQUIRIES

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SUSTINERE
VINCERE EST

03 SCENARIOS

Every trigger is anchored in something that has already happened

- A1 Export controls.** A material becomes legally unavailable, not more expensive.
- A2 Sub-tier failure.** An upstream vendor nobody in the house can name.
- A3 Sabotage.** Substation down, supplier plant stopped, restart unknown.
- A4 Cyber at a supplier.** No orders, no stock data, no invoices.
- A5 Corridor disruption.** Sea, land or air route unavailable.
- A6 Reservist call-up.** Three key buyers away for six weeks.
- A7 Logistics competition.** The carrier confirms, the rail path is closed.
- A8 Sanctions trap.** Supplier listed, payment held, goods in transit.
- A9 Insolvency in ramp-up.** Tooling sits in the insolvent plant.
- A10 Licence withdrawn.** An end-use question stops the flow.
- A11 Insider case.** The investigation paralyses live tenders.
- A12 Casualty event.** Handled separately, on request only.

04 YOUR DELIVERABLES

- 01 The record.** Course of the session and every decision, with its timing.
- 02 The maturity profile.** Six observed dimensions, scored round by round.
- 03 The findings.** Five to eight, each supported by a moment in the session.
- 04 The measures.** Sorted by effort and effect, with realistic lead times.
- 05 The debrief.** 60 to 90 minutes with your leadership team.