# AksumBase Gambia

# Selected Candidate Proposal & Start Pack

Economic proposal, LutinX L.iD tracking rules, account setup, training activity, BBadge certification and acceptance checklist.

Prepared for: Selected Launch Partner / Country Manager Candidate

Landing page: service.aksumbase.com/gambia-selected-candidate

Version: 1.0 - 21 May 2026

## Proposal objective

This PDF supports the second landing page. It is designed for selected candidates who must understand the proposal, create or confirm their LutinX account, receive a presentation code, schedule training and start onboarding valid properties.

## Legal reference data

Alloi Sagl
via San Gottardo 9
Vezia, Switzerland

| GMD 15,000 | GMD 30,000 | GMD 60,000 |
|---|---|---|
| Launch Partner fixed fee - Days 1-30 | Country Manager Candidate fixed monthly fee - Days 31-90 | Country Manager fixed monthly fee - after 90 days |

This document is not a final employment contract. It is a commercial proposal for selected candidates. Any compensation is subject to final written agreement, local compliance review, tax treatment and internal approval.

# 1. Executive Summary

AksumBase is launching an aggressive real estate onboarding campaign in The Gambia. The selected candidate will help agents, owners, landlords and developers publish properties for free on AksumBase.com.

The model is intentionally performance-driven: AksumBase provides a fixed collaboration fee during the launch period, a variable reward for valid properties added, full training, a blockchain-verifiable BBadge after training, and public recognition for results achieved.

### Main mission

Onboard real estate agents and property owners and help them publish valid properties for free.

### Performance metric

Valid, unique and approved properties attributed to the candidate through the LutinX L.iD presentation code.

### Training and BBadge

Every selected candidate receives a training session and a BBadge after completion.

### Management path

Top performers can be evaluated as AksumBase Country Manager for The Gambia.

**Operating principle: We do not select people only by CV. We select people by execution, verified registrations and quality properties added to the platform.**

# 2. Salary Market Analysis for The Gambia

Available public wage data for The Gambia is limited and should be treated as directional, not definitive. The proposal below is positioned to be aggressive for a sales/business development profile while remaining conditional on verified results and quality control.

| Reference point | Value / range | Interpretation for AksumBase |
|---|---|---|
| **Estimated average gross monthly salary** | Approx. GMD 8,000 per month | Useful as a baseline only. The AksumBase launch fee is above this average because the role requires execution and local business development. |
| **Minimum wage reference** | Approx. GMD 1,300 per month / GMD 50 per day references found in 2025-2026 sources | Not a target benchmark for this role. The opportunity is designed for motivated commercial operators, not entry-level wage comparison. |
| **Business Development Manager salary range** | GMD 10,000 - 78,654 per month; top earners at least GMD 42,979 per month | The proposed Country Manager fixed fee of GMD 60,000/month sits in the upper market range before performance bonuses. |
| **USD/GMD exchange reference** | Approx. 1 USD = GMD 72.5 - 73.0 in mid-May 2026 | USD equivalents in this document are approximate and for orientation only. Payments should be agreed in the final written agreement. |

**Conclusion: The package is intentionally aggressive: it starts above general salary baselines, becomes competitive in the business-development market during the first 30 days, and can significantly exceed upper-range benchmarks if the candidate delivers 250-500 valid properties.**

Source summary: Paylab, Wage.is, WageIndicator, ExchangeRates.org.uk and ILOSTAT country profile. See the source appendix for details.

# 3. Economic Proposal

The following proposal is structured in phases. Compensation starts only after selection, written agreement, activation of the LutinX L.iD presentation code and confirmation by AksumBase. All figures are gross commercial values.

| Phase | Role | Fixed compensation | Performance bonus | Promotion gate |
|---|---|---|---|---|
| **Training** | Certified Candidate | Training activity offered by AksumBase at no cost | BBadge after training completion | LutinX account created and presentation code ready |
| **Days 1-30** | Launch Partner | GMD 15,000 | GMD 150 per valid property + GMD 10,000 milestone at 100 valid properties | Quality verified, no duplicate/fraud pattern |
| **Days 31-90** | Country Manager Candidate | GMD 30,000 per month | GMD 200 per valid property + milestone bonuses | 250+ valid properties and strong local relationships |
| **After 90 days** | Country Manager | GMD 60,000 per month | Team override + quarterly KPI bonus | 500+ valid properties, reliability and leadership |

Important: the word salary may be used commercially when describing the opportunity, but the final legal form - employment, contractor, agency or other commercial collaboration - must be confirmed in the written agreement and under applicable local rules.

# 4. Potential Earnings Examples

These examples show how aggressive the upside can be when valid properties are approved. They are not guaranteed earnings. They depend on actual performance, quality approval and final written conditions.

| Scenario | Fixed | Variable / milestone | Total | Approx. USD |
|---|---|---|---|---|
| **100 valid properties in first 30 days** | GMD 15,000 | GMD 15,000 variable + GMD 10,000 milestone | **GMD 40,000** | Approx. USD 550 |
| **250 valid properties in Month 2 or 3** | GMD 30,000 | GMD 50,000 variable + GMD 25,000 milestone | **GMD 105,000** | Approx. USD 1,450 |
| **500 valid properties in Month 2 or 3** | GMD 30,000 | GMD 100,000 variable + GMD 75,000 milestones | **GMD 205,000** | Approx. USD 2,830 |

For calculation purposes only, USD equivalents use an indicative exchange rate around 1 USD = GMD 72.5-73.0. Actual exchange rates and payment terms may vary.

# 5. Role, Mission and First 90 Days

| First 7 days | Days 8-30 | Days 31-90 |
|---|---|---|
| Create or confirm LutinX account. Receive presentation code. Attend training. Prepare target list of agents, owners and developers. | Start outreach, onboard first listings, verify data quality, report progress and build a pipeline of agents/properties. | Scale the process, coordinate relationships, build repeat contributors, demonstrate leadership and compete for Country Manager role. |

## Required activities:

- Contact and qualify real estate agents, landlords, property owners and developers.
- Explain that property publication on AksumBase is free during the launch campaign.
- Collect complete property data, photos and publication authorization.
- Use the candidate presentation code or dedicated candidate link for registration attribution.
- Maintain weekly reporting and help the AksumBase team validate quality.

**The first 90 days are a practical selection period. The candidate must prove discipline, ethics, communication quality, local relationships and measurable output.**

# 6. What Counts as a Valid Property

Only valid, unique and approved properties count toward compensation, public recognition and promotion. AksumBase may reject or remove listings that do not meet the required quality standard.

| Required field | Minimum standard |
|---|---|
| **Property type** | Apartment, house, land, commercial property, development, rental or other clearly stated category. |
| **Location** | City/area/neighborhood and enough detail to make the property searchable and credible. |
| **Transaction status** | Sale, rent, short-term rent or other status must be declared. |
| **Price** | Price or expected price range, when available and authorized for publication. |
| **Description and features** | Clear description, rooms/size/features when available, and honest condition summary. |
| **Photos** | At least basic visual material, or a documented process for photo collection. |
| **Contact and authorization** | Agent/owner contact details and permission to publish the listing. |

### Non-counting or rejected results:

- Duplicate properties already assigned to another candidate or code.
- Fake, misleading, unverifiable or unauthorized listings.
- Listings submitted without sufficient contact details or publication authorization.
- Properties removed for quality or compliance reasons.
- Any manipulation of registration, property attribution or candidate code usage.

Quality holdback: AksumBase may apply a quality holdback to variable compensation until listings remain active and compliant for a defined validation period, normally up to 30 days.

# 7. Step 1 - Create or Confirm Your LutinX Account

The LutinX account is required to activate candidate tracking, assign the presentation code and connect registrations to the selected candidate.

- Go to https://lutinx.com/login.
- Create a new account if you do not already have one.
- Use the same email address submitted to AksumBase.
- Complete your profile information and confirm your email address.
- Return to the selected candidate landing page and confirm your LutinX account email.
- Wait for AksumBase to assign or confirm your L.iD presentation code.

### LutinX login / account creation

https://lutinx.com/login

Scan the QR code or use the button on the selected candidate landing page.

**Important: using a different email may delay attribution, code activation and payment validation.**

# 8. Step 2 - LutinX L.iD Presentation Code

The presentation code is the candidate-specific tracking code inside the LutinX L.iD system. It identifies registrations and property submissions generated through the candidate activity.

| 1 | 2 | 3 | 4 | 5 | 6 |
|---|---|---|---|---|---|
| Candidate receives code | Candidate shares code/link | Agent or owner registers | Property is submitted | AksumBase validates | Approved result is counted |

### Code rules:

- Agents and owners must register using the candidate presentation code or assigned candidate link.
- A property counts only after AksumBase approval and attribution confirmation.
- Candidates must not use another candidate code or manipulate attribution.
- The code protects the candidate, AksumBase and the quality of the campaign.
- Fraud, duplicate activity or unauthorized listing submission may cancel results and terminate the collaboration.

# 9. Step 3 - Training Activity and BBadge

Before starting full activity, every candidate must attend the initial training session. The training creates a common method, protects listing quality and reduces mistakes in registration and code usage.

| Training module | Expected outcome |
|---|---|
| **AksumBase platform overview** | Candidate understands the real estate platform, free listing offer and publication workflow. |
| **Candidate role and responsibilities** | Candidate understands outreach, data collection, reporting and quality obligations. |
| **LutinX L.iD presentation code** | Candidate understands how registrations and results are attributed. |
| **Property data collection** | Candidate knows which data, photos and authorizations are needed. |
| **Communication scripts** | Candidate can speak with agents, owners, landlords and developers consistently. |
| **Quality control and recognition** | Candidate understands validation, rejection reasons, leaderboard and BBadge rules. |

### BBadge after completion

After the training activity, the candidate can receive a blockchain-verifiable BBadge titled: Certified AksumBase Launch Partner - Gambia. This confirms the new skill acquired and can be used for professional visibility.

Training scheduling is completed from the selected candidate landing page. The candidate should provide at least three available time windows.

# 10. Public Recognition and Career Path

AksumBase will use public recognition to create motivation, credibility and professional visibility for candidates who achieve measurable results.

| Recognition level | Indicative target | Recognition type |
|---|---|---|
| **Starter Recognition** | 50 valid properties | Candidate mention, internal recognition and campaign progress acknowledgment. |
| **Launch Builder** | 100 valid properties | Public recognition opportunity and priority for continued collaboration. |
| **Area Leader** | 250 valid properties | Recognition as local area leader and evaluation for expanded responsibility. |
| **Country Manager Candidate** | 500+ valid properties | Formal evaluation for Country Manager role and team coordination. |

Possible channels include AksumBase announcements, LinkedIn posts, leaderboard mentions, BBadge visibility and local market communications.

Recognition is not automatic. AksumBase may delay or withhold public recognition when quality review, identity verification or compliance questions remain open.

# 11. Acceptance and Start Checklist

The selected candidate should use this checklist before submitting the acceptance form on the landing page.

| Action | Status |
|---|---|
| Read the economic proposal and understand fixed and variable components. | **To confirm** |
| Create or confirm LutinX account using the same email submitted to AksumBase. | **To confirm** |
| Understand that results are tracked through the LutinX L.iD presentation code. | **To confirm** |
| Confirm that only valid, unique and approved properties count. | **To confirm** |
| Confirm that no fake, duplicate or unauthorized properties will be submitted. | **To confirm** |
| Submit three preferred training time windows. | **To complete** |
| Accept the proposal through the selected candidate landing page. | **To complete** |



### Accept and start from the landing page

https://service.aksumbase.com/gambia-selected-candidate

Use this page to confirm acceptance, submit your LutinX account email and schedule your training activity.

# 12. Candidate Declarations

By accepting the proposal on the landing page, the candidate should confirm the following declarations. The final written agreement may include additional legal clauses.

- I have read and understood the AksumBase Gambia proposal.
- I understand that this PDF does not replace the final written agreement.
- I understand that compensation is subject to valid approved results, local compliance, tax treatment and final written approval.
- I agree to use my LutinX L.iD presentation code correctly and only for authorized registrations.
- I agree not to submit fake, duplicate, misleading or unauthorized properties.
- I agree to attend the training activity before starting full campaign activity.
- I understand that public recognition is connected to verified performance and quality review.

### Recommended candidate form fields on the landing page:

Full name, email, WhatsApp number, city/area, LutinX account email, acceptance status, confirmation of code rules, confirmation of valid property rules, preferred start date, preferred training date/time and notes.

The acceptance form should be stored in the internal table: Gambia Selected Candidates.

# 13. Operating Terms and Quality Safeguards

The following principles should be included or reflected in the final written agreement.

| Topic | Required principle |
|---|---|
| **Commercial nature** | The final relationship structure must be defined by written agreement: employment, contractor, agency, representative or other commercial form. |
| **Gross values** | All compensation figures are gross and subject to taxes, withholding, currency, payment method and local compliance. |
| **Approval requirement** | No variable amount is earned until the property is approved by AksumBase and attributed to the correct presentation code. |
| **Data quality** | AksumBase can reject incomplete, duplicate, misleading, unauthorized or unverifiable listings. |
| **Misconduct** | Fraud, manipulation, unauthorized publication or code abuse can cancel results and terminate collaboration. |
| **Training** | Training is mandatory before the candidate starts full campaign activity. |
| **Public recognition** | Recognition is based on verified results and can be delayed or withheld for compliance or quality reasons. |

**This page and PDF are designed to accelerate the start process, but they must not be used as a substitute for formal contract execution when compensation begins.**

# 14. Legal Data, Source Notes and Disclaimer

Legal reference data provided for this candidate proposal:

| Legal entity / reference | Address |
|---|---|
| **Alloi Sagl** | via San Gottardo 9, Vezia, Switzerland |

## Source notes used for salary and exchange analysis:

Paylab - Business Development Manager salary range for Gambia: https://www.paylab.com/gm/salaryinfo/management/business-development-manager

Wage.is - Average Salary & Minimum Wage in Gambia, data verified February 2026: https://wage.is/gambia/

WageIndicator - Minimum Wage in Gambia: https://wageindicator.org/en-gm/work-in-gambia/minimum-wage/

ExchangeRates.org.uk - USD to GMD exchange rate history, updated 21 May 2026: https://www.exchangerates.org.uk/USD-GMD-exchange-rate-history.html

ILOSTAT - Gambia country profile: https://ilostat.ilo.org/data/country-profiles/gmb/

## Disclaimer:

This document is a commercial proposal and onboarding guide for selected candidates. It is not legal, tax, immigration, accounting or employment-law advice. The final agreement, applicable law, local compliance and tax treatment must be validated before any binding compensation commitment is made.

End of document