

SALES CONSULTANT AGREEMENT

Security Screening IQ™ (SSIQ) – CSSM-USA

This Sales Consultant Agreement (“Agreement”) is entered into as of [Effective Date] (“Effective Date”) by and between:

CSSM-USA, a company organized and existing under the laws of the State of Florida (“Company”),

and

Stacy Pucillo, an independent sales consultant with a principal place of business located in the state of New Jersey (“Consultant”).

Company and Consultant may each be referred to individually as a “Party” and collectively as the “Parties.”

1. PURPOSE

CSSM-USA develops and operates a security training and education platform known as Security Screening IQ (“SSIQ”), designed to train security personnel, law enforcement, and operational staff responsible for security screening environments across industries including healthcare, education, government, transportation, sports and entertainment venues, and corporate facilities.

Company desires to engage Consultant to assist with the identification, development, and support of sales opportunities and channel partner relationships related to SSIQ.

Consultant agrees to provide such services under the terms and conditions set forth in this Agreement.

2. CONSULTANT SERVICES

Consultant shall use commercially reasonable efforts to support the growth and adoption of SSIQ, including but not limited to:

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- Identifying and introducing prospective customers
- Generating qualified sales opportunities
- Supporting sales discussions and solution positioning when requested
- Supporting the development and enablement of authorized channel partners
- Assisting with account management activities for assigned opportunities

Sales opportunities may be originated by Consultant or assigned to Consultant by the Company.

Consultant may assist in developing, managing, and supporting such opportunities in collaboration with the Company.

Consultant acknowledges that Consultant does not have authority to bind or enter into contracts on behalf of the Company unless explicitly authorized in writing.

3. COMMISSION STRUCTURE

Consultant shall be compensated on a commission basis for revenue generated through opportunities originated by Consultant or assigned to Consultant by the Company.

Commission eligibility applies when Consultant:

- originates the opportunity,
- materially contributes to the development or closure of the opportunity,
- manages assigned accounts, or
- supports assigned channel partners responsible for generating revenue.

All commissions shall be calculated based on Net Revenue actually received by the Company.

For purposes of this Agreement, Net Revenue means revenue received by the Company from the sale of SSIQ subscriptions or services, excluding taxes, refunds, credits, or chargebacks.

3.1 Direct Sales Commission

Consultant shall receive a commission equal to:

Ten Percent (10%) of Net Revenue generated from direct sales to end customers for opportunities:

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- originated by Consultant, or
- assigned to Consultant by the Company.

3.2 Channel Partner Commission

Consultant shall receive a commission equal to:

Five Percent (5%) of Net Revenue generated through authorized channel partners or resellers assigned to Consultant to manage or support.

Eligible activities may include:

- assisting with partner enablement
- supporting partner sales activities
- assisting with partner pipeline development

3.3 Renewal Commission (Recurring Revenue)

Consultant shall receive:

Three Percent (3%) commission on renewal revenue for customer subscriptions that were:

- originated by Consultant, or
- assigned to Consultant for account or partner management.

Renewal commissions apply for up to three (3) years from the date of the original customer agreement provided the subscription remains active.

3.4 Commission Payment Terms

Commissions shall:

- be calculated based on Net Revenue received by the Company
- be paid monthly
- be paid after the associated customer invoices have been received and paid

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If customer payments are refunded, reversed, or written off as uncollectible, the Company may adjust future commission payments accordingly.

4. DEAL REGISTRATION AND OPPORTUNITY PROTECTION

The Company shall maintain a Deal Registration process to ensure proper attribution of opportunities and transparent commission tracking.

Consultant may submit prospective opportunities to the Company for registration. The assumption is that Consultant shall act in “good faith” to ensure any opportunities submitted are truly qualified, appropriate initial information has been captured, and has actions for advancement/progression through the sales process.

Upon approval by the Company, the opportunity shall be designated as a Registered Opportunity.

Once approved, a Registered Opportunity shall be protected for one hundred eighty (180) days.

During this period:

- the opportunity will remain attributed to Consultant
- Consultant will remain eligible for associated commissions

If meaningful progress is being made, the Company may extend the protection period.

The Company may also assign opportunities, accounts, or channel partners to Consultant. Consultant remains eligible for commissions on opportunities assigned to and actively supported by Consultant.

5. INDEPENDENT CONTRACTOR STATUS

Consultant is an independent contractor and not an employee of the Company.

Consultant is responsible for all applicable taxes, insurance, and business expenses.

Nothing in this Agreement shall create an employment relationship between the Parties.

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6. CONFIDENTIALITY

Consultant agrees to maintain the confidentiality of all non-public information disclosed by the Company including pricing, product plans, customer information, training materials, and business strategies.

Confidential information may not be disclosed without written consent.

This obligation survives termination of this Agreement.

7. INTELLECTUAL PROPERTY

All intellectual property associated with Security Screening IQ (SSIQ), including software, training materials, documentation, trademarks, and related assets, remain the exclusive property of the Company.

Consultant is granted a limited, non-exclusive right to use approved marketing materials solely for promoting SSIQ.

8. TERM AND TERMINATION

This Agreement shall commence on the Effective Date and continue for one (1) year unless earlier terminated. It will automatically renew annually unless terminated.

Either Party may terminate this Agreement with thirty (30) days written notice.

Either Party may terminate immediately if the other Party materially breaches the Agreement and fails to cure within thirty (30) days, engages in misconduct, or becomes insolvent.

Consultant shall remain entitled to commissions on contracts executed before termination, excluding future renewal revenue.

9. NON-CIRCUMVENTION

The Company shall not intentionally circumvent Consultant regarding opportunities introduced or actively managed by Consultant without honoring the commission structure in this Agreement.

10. LIMITATION OF AUTHORITY

Consultant shall not alter pricing, execute contracts, or make binding commitments on behalf of the Company without authorization.

11. GOVERNING LAW

This Agreement shall be governed by the laws of the State of Florida.

12. ENTIRE AGREEMENT

This Agreement constitutes the entire agreement between the Parties and supersedes all prior discussions or agreements.

Any amendments must be in writing and signed by both Parties.

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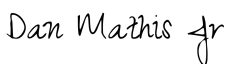
13. SIGNATURES

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the Effective Date.

CSSM-USA

Name: Dan Mathis Jr., CPP

Title: Founder | Chief of Training and Development

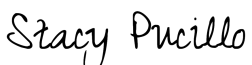
Signature: 

Date: 2026-03-16

CONSULTANT

Name: Stacy Pucillo

Company (if applicable): _____

Signature: 

Date: 2026-03-16

Audit trail

Details

FILE NAME	Stacy Pucillo-CSSM-USA _ SSIQ Sales Consultant Agreement v2 - 3/16/26, 6:38 AM
STATUS	Signed
STATUS TIMESTAMP	2026/03/16 14:51:35 UTC

Activity

 SENT	admin@cssm-usa.com sent a signature request to: - Dan Mathis Jr (danm@cssm-usa.com) - Stacy Pucillo (stacypucillo@outlook.com)	2026/03/16 10:39:59 UTC
 SIGNED	Signed by Stacy Pucillo (stacypucillo@outlook.com)	2026/03/16 14:51:35 UTC
 SIGNED	Signed by Dan Mathis Jr (danm@cssm-usa.com)	2026/03/16 13:59:19 UTC
 COMPLETED	This document has been signed by all signers and is complete	2026/03/16 14:51:35 UTC

The email address indicated above for each signer may be associated with a Google account, and may either be the primary email address or secondary email address associated with that account.