

ACOEDI 2026

Industry & Implementation Review

A post-conference IfEDI Africa publication capturing selected regional perspectives, implementation themes, illustrative cases, hypothetical company profiles, clearly labelled commercial placements and future knowledge outputs from ACOEDI 2026.



Case Studies



Institutional Profiles



Innovation Stories



Policy Perspectives



Regional Insights



Partner & Advertiser
Features

IfEDI Africa
PARTNERS IN PROGRESS.
POWERED BY PURPOSE.



Insights.
Solutions.
Impact.
Together.

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ACOEDI 2026 Industry & Implementation Review

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COMMERCIAL VISIBILITY FEATURED IN THIS EDITION

This edition includes clearly labelled illustrative adverts, partner profiles and commercial placements. These placements show how institutional and commercial visibility can be integrated into the review without controlling editorial interpretation, conference reflection, article selection or implementation learning.



CONTENT STATUS

Editorial reflection, illustrative cases, hypothetical company profiles, demonstration data and commercial placements must be read according to their labels.

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ECONOMIC
TRANSFORMATION



INDUSTRY &
INFRASTRUCTURE



INNOVATION &
TECHNOLOGY



SOCIAL IMPACT &
INCLUSION



PARTNERSHIPS &
INVESTMENT

Editor's Foreword

From ACOEDI 2026 dialogue to implementation learning



ACOEDI 2026 brought together contributors from policy, research, industry, finance, local government, enterprise development, innovation, professional practice and community development. This review captures selected themes, article formats, institutional profiles, illustrative commercial placements and implementation lessons emerging from that platform.

This issue is not a verbatim record of every session. It is an editorial synthesis designed to show how conference dialogue can be translated into practical knowledge, implementation insight and future-facing African development intelligence.

Across the conference, one message was clear: Africa does not suffer from a shortage of ideas. The harder challenge is implementation. Institutions must convert evidence into decisions, partnerships into delivery, finance into productive assets, innovation into usable solutions and policy ambition into measurable outcomes.

ACOEDI Africa Review extends the life of the conference beyond the venue. It gives contributors, partners, practitioners and readers a structured way to reflect on what was discussed, what was demonstrated and what must still be strengthened.

“

The value of ACOEDI is not only in who attended. It is in what the continent learns, applies and improves after the conference.

Conference Outcomes at a Glance

What ACOEDI 2026 highlighted across policy, industry, innovation and implementation

1

Implementation must become the centre of development work.

The gap between good intentions and delivery capability remains one of Africa's most urgent development challenges.

2

Policy must be tested against practice.

Policy proposals only become useful when connected to evidence, institutional capacity, sequencing, financing and measurable outcomes.

3

Private-sector participation must move beyond sponsorship.

Business, chambers, investors and SMEs must be treated as evidence producers, delivery partners, market actors and innovation contributors.

4

Innovation must solve real development problems.

Technology alone is not enough. Innovation must demonstrate relevance to productivity, service delivery, market access, livelihoods, governance or sustainability.

5

Finance requires investment readiness.

Many promising ideas fail because they are not prepared for funder scrutiny. Governance, feasibility, revenue logic, risk allocation and implementation capacity matter.

6

Regional learning must be structured.

Africa's regions face different development conditions, but each region can contribute implementation lessons that strengthen continental learning.



Editorial Method and Content Status

How to read this post-conference review

This section explains the editorial categories used throughout the ACOEDI 2026 Industry & Implementation Review to ensure clarity, transparency and appropriate use of content.



- 1. Editorial Reflection** — Post-conference synthesis written to capture themes, lessons and institutional implications from ACOEDI 2026.



- 2. Illustrative Case Example** — A sample case format showing how a contribution may be presented. It must not be treated as a verified project unless separately confirmed.



- 3. Hypothetical Company Profile** — A fictionalised company or institutional example used to demonstrate article structure, commercial placement or sector learning.



- 4. Illustrative Advert** — A commercial placement used to show how advertisers may appear in the issue. It does not imply endorsement.



- 5. Illustrative Partner Profile** — A sample partner or sponsor visibility format. It does not confirm partnership unless approved in writing.



- 6. Demonstration Data Only** — Figures, charts or metric panels shown for layout and format demonstration. They are not validated evidence unless formally verified.



Editorial Integrity Statement

Commercial placements do not control editorial interpretation, article selection, conference synthesis, policy conclusions, awards, rapporteur outputs or Atlas-linked learning.

ACOEDI 2026

Industry & Implementation Review

Partner and Advertiser Visibility Register

Illustrative commercial placements featured in the ACOEDI 2026 Industry & Implementation Review

This register shows how commercial and institutional visibility may appear in the review while preserving editorial independence and clear content labelling.

ILLUSTRATIVE LEAD PARTNER PROFILE

Horizons Infrastructure Group

Infrastructure development and investment solutions across transport, energy and urban systems.

ILLUSTRATIVE STRATEGIC PARTNER PROFILE

Nexora Advisory

Strategic advisory and policy intelligence supporting sustainable growth and implementation.

ILLUSTRATIVE SECTOR PARTNER PROFILE

GreenGrid Solutions

Renewable energy and grid modernisation technologies enabling resilient and inclusive access.

ILLUSTRATIVE KNOWLEDGE PARTNER PROFILE

Africents Institute

Research, thought leadership and data-driven insights for evidence-based decision making.

ILLUSTRATIVE MEDIA / DISTRIBUTION PARTNER PROFILE

Continental Insight Media

Business media and intellectual content distribution across Africa and global markets.



Visibility is welcome.
Editorial independence is non-negotiable.

POST-CONFERENCE VISIBILITY REGISTER

EDITORIAL INDEPENDENCE

All content is curated by the editorial team. Partner visibility does not influence editorial decisions.

CLEAR LABELLING

Commercial and institutional content is clearly labelled and visually distinguished from editorial content.

EQUITABLE REPRESENTATION

Visibility opportunities are allocated fairly across sectors, regions and organisation types.

TRANSPARENCY

This register provides transparency on typical placement categories within the review.

READER TRUST

Our commitment is to credible, balanced and independent reporting that serves our readers and stakeholders.

Southern Africa

Regional implementation, innovation and investment perspectives after ACOEDI 2026

Southern Africa remains central to the conference conversation because of its infrastructure systems, mining and industrial value chains, agriculture, energy transition, logistics corridors, public-sector delivery challenges, enterprise growth potential and community development needs.

The region offers practical implementation lessons across investment readiness, supplier development, municipal coordination, transport systems, agro-processing and energy-linked industrial development.



OUR REGION

Angola, Botswana, Eswatini, Lesotho, Malawi, Mozambique, Namibia, South Africa, Zambia and Zimbabwe.



A region rich in resources, enterprise and innovation—advancing inclusive growth through collaboration, implementation and impact.

Insights. Solutions. Impact. Together.



INVESTMENT
READINESS



SUPPLIER
DEVELOPMENT



MUNICIPAL COORDINATION
& GOVERNANCE



INNOVATION &
TECHNOLOGY



ENTERPRISE GROWTH &
SOCIAL IMPACT



ILLUSTRATIVE REGIONAL PARTNER PROFILE

Southern Development Finance House

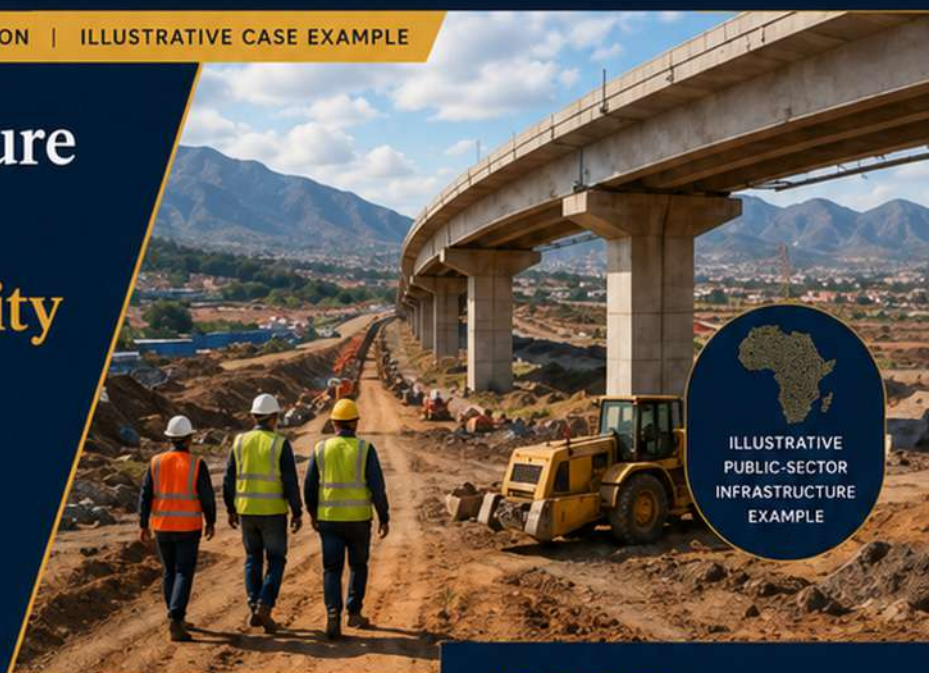
Hypothetical placement

Supporting infrastructure,
enterprise growth and
implementation learning
across Southern Africa.

Turning Infrastructure Planning into Local Enterprise Opportunity

Illustrative Provincial Economic Development Unit

This case reflects how infrastructure planning, local procurement, contractor participation and enterprise support can be aligned to expand local opportunity. This is an illustrative case format, not a verified project record.



ILLUSTRATIVE
PUBLIC-SECTOR
INFRASTRUCTURE
EXAMPLE



CHALLENGE

Infrastructure investment is rising, but local enterprises—especially SMMEs—remain underutilised across the infrastructure value chain. Local content compliance alone does not drive meaningful inclusion without a clear, coordinated approach.



INTERVENTION

The unit aligned planning with expected procurement, set local participation targets, and introduced contractor partnership incentives, enterprise development and business support to strengthen the local supply base.



IMPLEMENTATION MODEL

- Mainstream enterprise support into local procurement and contractor contracts
- Tiered contractor development framework for SMMEs
- Collaborative business matchmaking aligned to project pipelines
- Coordination across provincial functions and implementing agencies
- Local content tracking embedded in contracts and dashboards

EARLY RESULTS (ILLUSTRATIVE)



612
LOCAL SMMEs ENGAGED
ACROSS PROJECT PIPELINES
124 are women-owned
156 are youth-led



7
DISTRICTS REACHED
Through local supplier
events and roadshows



R5.6 BILLION
PROJECT PIPELINE VALUE
Across transport, water, energy
and digital infrastructure



48%
LOCAL CONTENT ACHIEVED
Against a 30% baseline
over 12-month cycle



WHAT OTHERS CAN LEARN

- Start earlier: align planning, procurement and supplier readiness
- Use data to target opportunity and track performance
- Set clear local content targets and apply them consistently
- Build partnerships across government, industry and finance

AT A GLANCE



612
Local suppliers engaged



328
Women-owned businesses



196
Youth-led businesses



7
Districts reached



R5.6B
Project pipeline value



48%
Local content achieved

Demonstration Data Only — figures shown for article-format illustration and not verified project results.

Illustrative Advert —
Infrastructure Advisory Placement

AfriBuild
INFRASTRUCTURE ADVISORY

Plan with clarity. Procure with confidence. Deliver impact.



STRATEGY
& PLANNING



PROCUREMENT
ADVISORY



CONTRACT & RISK
MANAGEMENT



CAPACITY & SUPPLIER
DEVELOPMENT



AfriBuild
INFRASTRUCTURE ADVISORY



www.afribuildadvisory.com



info@afribuildadvisory.com



+27 11 234 6789



Johannesburg, South Africa

Kalahari Harvest Technologies

Building Regional Supply Chains for Agro-Processing and Exports

Kalahari Harvest Technologies is a hypothetical agro-processing company that demonstrates how supplier development, regional sourcing, efficient processing and market access can strengthen food systems and expand exports across Southern Africa.

Demonstration Data Only

IMPACT AT A GLANCE



18,500+
Smallholder farmers
linked to markets



12
Southern African
countries served



3,250
Direct and indirect
jobs supported



120,000 MT
Processed annually
(across commodities)



USD 65M
Export revenue
(illustrative – FY2025)

“We source locally, process efficiently and export competitively, creating value across the region.”

CEO, Kalahari Harvest Technologies



BUSINESS MODEL

Kalahari Harvest Technologies sources maize, soybeans, groundnuts and sunflower seed from smallholder farmers across Southern Africa. The company operates modern facilities that produce high-quality oils, meals, protein isolates and other value-added products for regional and international markets.



MARKET NEED

Global demand for plant-based proteins, cooking oils and animal feed continues to rise. Local production satisfies basic food demand but often lacks the scale, quality and certifications required by regional and global buyers.



OPPORTUNITY FOR EXPANSION

Kalahari Harvest Technologies is well positioned to grow across Southern Africa by expanding sourcing networks, increasing processing capacity and developing premium products that meet evolving international standards and preferences.



PARTNERSHIPS

Kalahari Harvest Technologies works in partnership with a wide range of public and private stakeholders:

- **Development finance partners** – investment in processing equipment and working capital facilities.
- **Farmer organisations** – training, input support, agronomy services and contract farming.
- **Logistics & trade partners** – efficient transport and export market linkages.
- **Research institutions** – improved varieties, quality assurance and product innovation.



IMPLEMENTATION REQUIREMENTS

Successful scale-up and trade readiness will require coordinated investment and enabling support:

- **Reliable power and water supply**
- **Quality assurance and food safety systems**
- **Export documentation and standards compliance**
- **Access to export markets and trade finance**
- **Skilled workforce and technical capacity building**

Illustrative Advert — Logistics Placement



ZAMBEZI
TRADE LOGISTICS

**Reliable logistics.
Seamless connections.
Regional impact.**

Your trusted logistics partner for road, rail and port services across Southern Africa.



ROAD
FREIGHT



RAIL
SOLUTIONS



PORT
SERVICES



CUSTOMS
SUPPORT



Your partner in trade. Your gateway to growth.

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IfEDI Africa—partners in progress.
Advancing African economic inclusion
and sustainable private-sector solutions.



Southern Africa
Greater Connectivity.
Greater Growth.
One Region.

EXPANDING INDUSTRIAL ACCESS THROUGH ENERGY AND LOGISTICS MODERNISATION

SOUTHERN CORRIDOR ENERGY AND LOGISTICS AGENCY

Illustrative public-enterprise case

This article reflects how integrated power, ports and logistics systems can strengthen industrial access, lower delivery bottlenecks, support local suppliers and improve regional trade connectivity across Southern Africa.



MANDATE

Plan, finance, develop and operate integrated energy, port and logistics infrastructure that enhances industrial access, stimulates regional connectivity and delivers sustainable socio-economic value across Southern Africa.



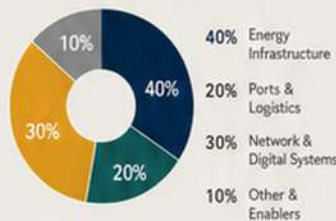
DELIVERY FOCUS

- Reliable, affordable and cleaner power for industry and communities
- Modern, efficient ports and logistics networks
- Regional corridor upgrading and multimodal integration
- Local supplier development and inclusive value chains

CAPITAL PROGRAMME (2023–2028)

USD 2.6 BILLION

Total Capital Investment (Demonstration Data)



KEY PROJECTS (DEMO DATA)

- Kavariro-Zambezi Transmission Upgrade**
450 kV line strengthening and substation expansion | Capacity: 600 MW
- Beira-Maputo Corridor Modernisation**
Port terminal upgrades, rail rehabilitation
Corridor Length: 860 km
- Multi-Purpose Terminal Expansion**
New berth capacity and digital port community system | Capacity Increase: +60%

REGIONAL BENEFITS

- Stronger industrial competitiveness through reliable power and lower logistics costs.
- Job creation across construction, operations and support services.
- Deeper regional integration and trade enablement.
- Lower emissions intensity through cleaner energy and efficient operations.

DELIVERY AT A GLANCE (DEMO DATA)

- 1,200 MW**
New capacity connected to the grid
- 1,050 km**
Logistics corridors upgraded
- 2,300**
SMEs onboarded into the supply chain
- 59%**
Local procurement spend ratio
- 0.39**
Lost Time Injury Frequency Rate

Demonstration Data Only — not verified operational data.

NEXT PHASE (2025–2027)

- Energy Transition Acceleration**
Integrate 750 MW of renewables and battery storage to support industrial loads.
- Smart Corridors & Digitalisation**
Real-time logistics visibility and automated port operations.
- Local Capability & Innovation**
Scale training, enterprise development and R&D partnerships.

“Infrastructure that connects. Systems that empower. Impact that lasts.”

Illustrative Advert — Engineering Systems Placement

VECTORA
ENGINEERING SYSTEMS
**ENGINEERING SOLUTIONS.
POWERING PROGRESS.**

Integrated engineering, procurement and construction solutions for energy, ports and logistics infrastructure.

- POWER SYSTEMS & SUBSTATIONS**
- PORTS & TERMINALS**
- RAIL & LOGISTICS INFRASTRUCTURE**
- PROJECT & ASSET MANAGEMENT**

BUILD WITH PRECISION. OPERATE WITH CONFIDENCE.

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SOUTHERN AFRICA INFRASTRUCTURE SPOTLIGHT

Delivering infrastructure that connects people, industry and opportunity.



ECONOMIC
DEVELOPMENT



INDUSTRY &
INFRASTRUCTURE



INNOVATION &
TECHNOLOGY



PARTNERSHIPS &
IMPLEMENTATION

**INSIGHTS.
SOLUTIONS.
IMPACT.
TOGETHER.**

A Local Innovation Moving from Pilot to Market

Ubuntu Water Works

Hypothetical venture profile

A Southern African water-enterprise story showing modular water systems serving rural and peri-urban communities, with local assembly, maintenance potential and enterprise growth relevance.



“ We design for dignity, build for reliability, and partner for scale. ”

– Nomathemba M.
Founder & Director



14

Municipalities
Engaged



162

Units
Assembled



96

Jobs
Created



58%

Women
Participation



45%

Youth
Participation



THE PROBLEM

Rural and peri-urban communities in Southern Africa face unreliable access to safe drinking water. Existing solutions are either too expensive, energy-intensive, or difficult to maintain locally.



THE SOLUTION

Ubuntu Water Works designs and assembles modular, solar-powered water systems using locally available materials and smart monitoring for performance and maintenance.



CASE SNAPSHOT

DEMONSTRATION DATA ONLY

Pilot in Mpumalanga supplied safe water to 1,300 people across 5 communities.

Reduced reported waterborne illness by 66% over a 6-month period.

Average cost of clean water delivered:
< ZAR 0.70 per 20 litres.

Local supply chain content: 72% and growing.



HOW IT WORKS

- Multi-stage filtration removes bacteria, turbidity and heavy metals.
- Solar-powered system with battery backup for 24/7 operation.
- IoT-enabled monitoring for water quality, usage and predictive maintenance.
- Modular design for quick deployment and easy servicing.



COMMERCIAL POTENTIAL

- Addressable market across Southern Africa estimated at >USD 1.5B.
- Suitable for schools, clinics, small municipalities and commercial sites.
- Recurring revenue model through service contracts and filter replacements.
- Pipeline of opportunities with regional partners and development finance.



SUPPORT NEEDED

- Growth capital to scale manufacturing and working capital.
- Access to equipment finance for production and field operations.
- Partnerships with municipalities, NGOs and impact investors.



ILLUSTRATIVE ADVERT



**AQUA
FLOW**

CLEAN WATER. STRONG COMMUNITIES.

Reliable water solutions for a resilient future.

We partner with communities and governments to deliver affordable, sustainable and locally supported water systems.



MODULAR
SYSTEMS



SOLAR
POWERED



REMOTE
MONITORING



LOCAL
MAINTENANCE

Scalable. Affordable. Supported Locally.

website link to be inserted after approval



From Cooperative Action to Community Value Creation

Mavuno Rural Enterprise Collective (Illustrative case example)

A community partnership reflection showing how collaborative action strengthens livelihoods, builds skills, develops enterprises and creates shared value across rural Southern Africa.



2024 IMPACT SNAPSHOT (DEMONSTRATION DATA ONLY)



1,362
Households Reached



412
Youth Trained in Agri & Enterprise Skills



215
Women-led Enterprises Supported



R4.8M
Local Procurement Stimulated



23
New Market Linkages Established



LOCAL CONTEXT

Rural Southern Africa is rich in natural resources and entrepreneurial spirit, yet many households face barriers to markets, finance, skills and infrastructure. Mavuno Rural Enterprise Collective reflects how local producers, cooperatives and community partners work together to address these challenges and unlock shared opportunities and local value.



COLLECTIVE MODEL

The Collective brings together smallholder farmers, beekeepers, craftspeople and food processors to plan, aggregate, add value and access markets as one. Governance is community-based, transparent and inclusive, ensuring benefits are shared widely.



SKILLS & INCLUSION

Focused training in sustainable agriculture, quality standards, business management and digital literacy is building a pipeline of confident young entrepreneurs and women leaders.



ECONOMIC VALUE CREATED

- Improved productivity and product quality leading to higher and more stable incomes.
- Value addition through honey processing, dried produce and crafts.
- Stronger bargaining power and lower input costs through collective procurement.
- New and more stable market access in local towns and regional centres.



FUTURE PARTNERSHIP NEEDS

- Affordable working capital and equipment finance.
- Cold storage and aggregation infrastructure.
- Market development and export readiness support.
- Continued skills development, especially digital enterprise and leadership.

ILLUSTRATIVE PARTNER PROFILE

Ubuntu Enterprise Growth Fund

Investing in enterprises. Empowering communities.

Patient capital and practical support for rural enterprises and cooperatives.

- ✓ Tailored finance for cooperatives and small enterprises
- ✓ Flexible repayment aligned to seasonal cash flows
- ✓ Hands-on business support and mentoring



Together, we build thriving communities.

www.ubuntuenterprisefund.org



“By working together and supporting local enterprise, we are building a stronger, more prosperous Southern Africa.”
— Mavuno Rural Enterprise Collective



PEOPLE
At the centre



PLANET
In our care



PROSPERITY
For all



PARTNERSHIP
For impact

COMMERCIAL PLACEMENT FORMATS FEATURED IN THIS EDITION

How adverts, sponsor profiles and partner placements are presented.

IfEDI Africa

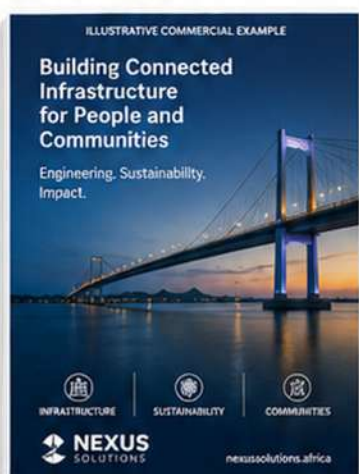
PARTNERS IN PROGRESS.
POWERED BY PURPOSE.



1 INSIDE FRONT COVER ADVERT

A full page placement that appears on the first inside page of the magazine, immediately after the front cover.

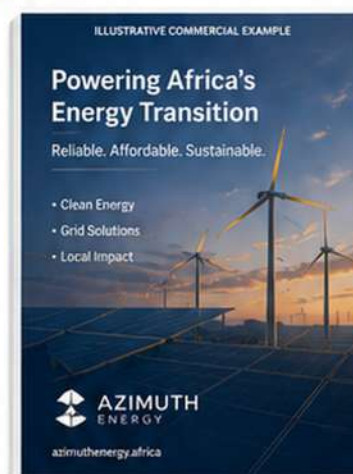
Used to present brand positioning, messages and visual identity early in the reader journey.



2 FULL PAGE ADVERT

A full page advert placed within the magazine content sequence.

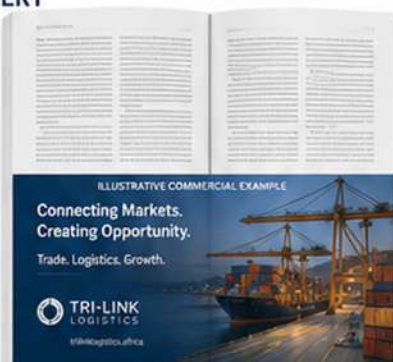
Used to communicate key offerings, capabilities, case highlights and institutional priorities.



3 HALF PAGE ADVERT

A horizontally oriented placement within the magazine.

Used to share brand messages, product information or initiative highlights in a concise format.



4 PARTNER PROFILE

A one page profile presenting the partner's mandate, priorities, programmes and impact.

Includes organisational snapshot, key focus areas and contact details where applicable.



5 BACK COVER PLACEMENT

A full page placement on the outside back cover.

Used for high-visibility brand presence and lasting impression at the close of the magazine.



TECHNICAL NOTE

Final artwork, contact details, claims, logos, links and images must be verified before publication.

No advert may include unsupported claims, unapproved logos, fake partnerships or untested QR codes.

INDEPENDENCE NOTE

Commercial placement does not control editorial judgement, conference interpretation, case selection, policy analysis, rapporteur synthesis or Atlas-linked learning.



www.ifedi.org/acoedi



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065 924 3925

IfEDI Africa

An IfEDI Africa Publication

INVEST. INNOVATE. IMPLEMENT.
BUILDING WHAT MATTERS.

North Africa

Regional implementation, innovation
and investment perspectives
after **ACOEDI 2026**.

A reflection on implementation
insights and next steps for North
Africa's infrastructure, innovation
ecosystems, enterprise development
and investment leadership.



OUR REGION

Algeria, Egypt, Libya,
Mauritania, Morocco
and Tunisia.

From Mediterranean gateways to
Sahara growth corridors, North Africa
is advancing resilient infrastructure,
digital innovation, sustainable energy
and enterprise ecosystems—shaping
competitive markets and inclusive
investment opportunities.

People. Progress. Prosperity.



INFRASTRUCTURE
MODERNISATION



ENTERPRISE
DEVELOPMENT



DIGITAL & FINANCIAL
INNOVATION



SUSTAINABLE ENERGY
& RESILIENCE



INCLUSIVE GROWTH
& JOB CREATION

A Desert Innovation Moving from Pilot to Market

NILESPRING WATER SYSTEMS (Hypothetical Venture Profile)

A North African cleantech SMME delivering modular solar-powered water treatment systems for communities, clinics and agri-enterprises.



“ We design for dignity, build for reliability, and partner for scale.
— **Founder Team**
NileSpring Water Systems



10
Municipalities
Served



128
Units
Deployed



78
Jobs
Created



61%
Women
Participation



43%
Youth
Participation



THE PROBLEM

Rural and peri-urban communities across North Africa face unreliable access to safe drinking water. Solutions are either too expensive, energy-intensive, or difficult to operate and maintain in remote environments.



THE SOLUTION

NileSpring Water Systems designs and assembles modular, solar-powered water treatment units using locally available materials and smart monitoring for performance and maintenance.



CASE SNAPSHOT (Demonstration Data Only)

Pilot in Tataouine, Tunisia supplied safe water to 1,250 people across 8 communities.

Reduced turbidity levels by 82% over a 6-month period.

Average cost of clean water delivered:
< ZAR 0.64 per 20 litres.

Local supply chain content: 66% and growing.



HOW IT WORKS

- Multi-stage filtration removes bacteria, turbidity and heavy metals.
- Solar-powered system with battery backup for 24/7 operation.
- IoT-enabled monitoring for water quality, usage and predictive maintenance.
- Modular design for quick deployment and easy servicing.



COMMERCIAL POTENTIAL

- Addressable market across North Africa estimated at > USD 1.1B.
- Suitable for communities, clinics, schools, agri-enterprises and tourism operations.
- Recurring revenue model through service contracts and filter replacements.
- Pipeline of opportunities with development partners and government programmes.



SUPPORT NEEDED

- Growth capital to scale manufacturing and working capital.
- Access to equipment finance for production and field operations.
- Partnerships with municipalities, NGOs and impact investors.



BUILT LOCAL.
IMPACT REAL.
FUTURE READY.

Illustrative Advert — Finance Placement



**Growth is possible.
Financing makes it real.**

Tailored finance for North African SMMEs building a better future.

- ✓ Equipment Finance
- ✓ Working Capital
- ✓ Asset Leasing
- ✓ Invoice Finance
- ✓ Flexible, Fast, Focused on Impact

Your partner in growth.
Your partner in progress.

Learn more
website link to be
inserted after approval



**NORTH AFRICA
REGIONAL SHOWCASE**
Spotlighting North African
leadership, investment and
innovation across the region.



**ECONOMIC
DEVELOPMENT**



**INDUSTRY &
INFRASTRUCTURE**



**INNOVATION &
TECHNOLOGY**



**PARTNERSHIPS &
IMPLEMENTATION**

**INSIGHTS.
SOLUTIONS.
IMPACT.
TOGETHER.**

Scaling Solar-Powered Cold Chains for High-Value Exports

Maghreb ColdLink Foods

Hypothetical company profile

Maghreb ColdLink Foods is a North African agribusiness company building modern, solar-powered cold chains to connect farmers to premium export markets with consistent quality, reduced losses and stronger competitiveness.

“Clean energy and reliable cold chains unlock the value of our produce and open doors to the world's best markets.”

— Amira Ben Mansour
Chief Executive Officer

IMPACT AT A GLANCE | Demonstration Data Only



14,500
farmers engaged
across 5 countries



11
export markets
reached



2,640
jobs supported
(1,950 direct)



72,000 MT
annual handling
capacity



USD 48M
in exports
generated in FY2024



BUSINESS MODEL

Maghreb ColdLink Foods operates an integrated model combining aggregation, solar-powered cold storage, pre-cooling, quality assurance and logistics to supply high-quality fruits and vegetables to international markets.

- Farmer aggregation & extension services
- Solar-powered packhouses & cold storage
- Quality grading, packing & traceability
- Efficient chilled transport & port handling
- Direct export to retailers & foodservice



MARKET NEED

Global demand for safe, high-quality produce is rising, while North African exporters face challenges including:

- High post-harvest losses due to limited cold-chain infrastructure
- Inconsistent quality and traceability
- High energy costs and carbon footprint
- Complex export logistics and border delays



OPPORTUNITY FOR EXPANSION

Strong global demand and supportive trade agreements present significant opportunities for North African agribusiness.



Enter 4 new
export markets
by 2028



Add 25,000 MT
of additional cold
storage capacity



Increase solar share
to 85% across
operations



Scale farmer network
to 25,000+ across
the region



PARTNERSHIPS

Maghreb ColdLink Foods collaborates with a strong network of partners to build a resilient and competitive export ecosystem.

- Development finance partners** — long-term loans for infrastructure & working capital
- Technology partners** — solar, cold-chain equipment & digital traceability solutions
- Logistics & freight partners** — efficient routes and temperature-controlled transport
- Farmer cooperatives** — reliable supply, quality and sustainability
- Research & training institutions** — post-harvest innovation & skills



IMPACT SO FAR

- 14,500+ smallholder farmers supplied, with higher incomes
- 72,000 MT annual capacity with 98% temperature compliance
- 2,640 jobs created, with 58% women participation
- USD 48M in exports to 11 markets
- Reduced post-harvest losses by 40%
- 65% of operations powered by solar energy

ILLUSTRATIVE ADVERT — TRADE LOGISTICS PLACEMENT



SAHARA
ROUTE LOGISTICS

**Moving value.
Connecting markets.**



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IfEDI Africa connects private-sector leadership with investment, innovation and inclusive growth opportunities.



INVESTMENT
MOBILISATION



TRADE & MARKET
ACCESS



INNOVATION &
TECHNOLOGY



PARTNERSHIPS &
IMPLEMENTATION



SUSTAINABLE &
INCLUSIVE GROWTH

Modernising Ports, Power and Industrial Logistics

MEDITERRANEAN ENERGY AND PORT SYSTEMS AGENCY

Illustrative public-enterprise case

The Mediterranean Energy and Port Systems Agency is modernising access to power, ports and logistics infrastructure—delivering reliable systems, strengthening regional trade and connecting North Africa to global markets.

DELIVERY AT A GLANCE (FY2024)

- 980 MW** new capacity connected to the grid
- 860 km** logistics corridors upgraded
- 1,920** SMEs onboarded into the supply chain
- 57%** local procurement spend ratio
- 0.38** lost time injury frequency rate

Demonstration Data Only



MANDATE

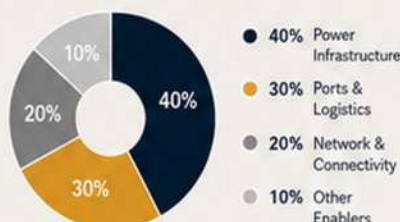
Plan, develop and operate integrated energy, port and logistics infrastructure that drives industrial growth, improves connectivity and delivers inclusive socio-economic value for North Africa.



DELIVERY FOCUS

- Reliable and affordable power for industry and communities
- Modern, efficient ports and logistics networks
- Enabling private sector participation and investment
- Building local capability and inclusive value chains

CAPITAL PROGRAMME (2022–2026)



USD 2.6 BILLION

Total Capital Investment

KEY PROJECTS

- Hammamet Power Expansion**
600 MW combined cycle plant upgrade
Capacity Addition: 600 MW
- Enfidha Port Expansion**
Deep-water berth and terminal expansion
Container Capacity: +1.2M TEU
- Maghreb Logistics Corridor**
Rail and dry port connectivity upgrade
Corridor Length: 420 km
- Digital Grid & Port Platform**
Integrated grid control and port community system
Capacity Increase: +45%

REGIONAL BENEFITS

- Stronger industrial competitiveness through reliable power and lower logistics costs.
- Job creation across construction, operations and support services.
- Deeper regional integration and trade enablement.
- Lower emissions intensity through cleaner energy and efficient operations.

Illustrative Advert — Engineering Placement



Engineering integrated infrastructure solutions for a connected future.

- Power Systems Engineering
- Port & Terminal Solutions
- Logistics & Rail Engineering
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Design. Build. Integrate. Sustain.

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NEXT PHASE (2025–2027)

- Add 1,000 MW renewable and storage capacity
- Expand logistics corridors by 600 km
- Increase port capacity by +35%
- Onboard 2,500+ new SMEs into the supply chain
- Advance digital integration across operations

“ Infrastructure that connects. Systems that empower. Impact that lasts. ”



NORTH AFRICA REGIONAL SHOWCASE
Driving sustainable industrial growth and connectivity across the region.



ECONOMIC DEVELOPMENT



INDUSTRY & INFRASTRUCTURE



INNOVATION & TECHNOLOGY



PARTNERSHIPS & IMPLEMENTATION



INCLUSIVE GROWTH & SOCIAL IMPACT

North Africa | Public-Sector Case Reflection | Illustrative Case Example

Aligning Green Industrial Zones with SME Supplier Development

Illustrative Industrial Development Agency (Illustrative case example)

Integrated public-sector planning is being used to unlock enterprise participation, supplier readiness and export capability in North Africa—driving inclusive industrial growth and implementation learning.



CHALLENGE

Low integration between industrial zone development and local enterprise ecosystems limits participation of SMEs, women and youth, constrains local content and reduces export competitiveness.



INTERVENTION

Align green industrial zone planning with supplier development, standards compliance, access to finance and market linkages to build capable, sustainable and export-ready local enterprises.



IMPLEMENTATION MODEL

- Cluster-based supplier mapping and gap analysis
- Local content targets and tiered supplier onboarding
- Training, certification and technology upgrading
- Access to finance and working capital solutions
- Market linkages and export readiness support
- Continuous monitoring and performance improvement

AT A GLANCE


540

Local suppliers supported


210

Women-owned businesses


160

Youth-led businesses


6

Industrial zones reached


USD 1.9B

Project pipeline value


44%

Local content achieved

EARLY RESULTS (Illustrative)



Local content has reached **44%** across six industrial zones, to strengthening domestic value chains.



540 local suppliers supported, with **210** women-owned businesses and **160** youth-led enterprises now active in zone supply chains.



A **USD 1.9B** project pipeline is advancing, with increased SME participation in construction, operations and services.



25% of supported enterprises are export-ready, accessing new regional and global markets.



Green practices adopted by **60%** of participating suppliers, improving efficiency and environmental performance.

WHAT OTHERS CAN LEARN



Plan with purpose: Embed supplier development in industrial-zone design from the start.



Set clear targets: Local content and inclusion drive measurable outcomes.



Build enterprise capability: Invest in skills, standards and technology.



Open market access: Link SMEs to procurement, finance and export opportunities.



Collaborate for impact: Strong public-private partnerships unlock scale and sustainability.



Demonstration Data Only



**Infrastructure clarity.
Investment certainty.**

Project preparation, advisory and transaction support for sustainable industrial development.



PROJECT
PREPARATION



FINANCIAL
ADVISORY



MARKET &
FEASIBILITY



TRANSACTION
SUPPORT

Illustrative Advert — Project Preparation Placement

IfEDI Africa

An IfEDI Africa Publication

PARTNERS IN PROGRESS. POWERED BY PURPOSE.

West Africa

Regional implementation, innovation and investment perspectives after ACOEDI 2026

ACOEDI 2026 reaffirmed West Africa's position as a pivotal region for trade, industrialisation and inclusive growth. Discussions and site engagements across the week highlighted both the scale of opportunity and the practical steps underway to convert ambition into results.

From coastal logistics and digital corridors to agro-processing and clean energy, regional stakeholders are implementing solutions that strengthen competitiveness, build resilience and improve livelihoods.



OUR REGION

Benin, Côte d'Ivoire, Ghana, Guinea, Liberia, Nigeria, Senegal, Sierra Leone and Togo



REFLECTIONS IN ACTION

ACOEDI 2026 showcased real progress across ECOWAS, with stronger coordination, smarter infrastructure planning and growing private sector leadership.



DEMONSTRATION DATA ONLY

- Intra-regional trade grew by 18%
 - Infrastructure projects advanced: 47
 - Agro-processing investments tracked: \$2.1B
 - SMEs engaged across corridors: 6,500+
- Demonstration Data Only.*



INVESTMENT MOBILISATION

Capital, blended finance and partnerships are accelerating bankable, regional projects.



TRADE & MARKET ACCESS

Implementation of AfCFTA commitments is reducing barriers and expanding market opportunities.



INFRASTRUCTURE & CONNECTIVITY

Cross-border infrastructure and digital connectivity are improving efficiency and reliability.



INNOVATION & TECHNOLOGY

Digital solutions and innovation hubs are strengthening productivity and competitiveness.



INCLUSIVE GROWTH & SOCIAL IMPACT

Skills, SMEs and community enterprise initiatives are driving inclusive and sustainable development.

KEY OUTCOMES AND INSIGHTS FROM ACOEDI 2026



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065 924 3925

Scaling Solar-Powered Cold Chains for High-Value Exports

BAOBAB SOLAR COLDLINK (Demonstration Data Only)

Baobab Solar ColdLink is building reliable, solar-powered cold storage and logistics systems that help West African producers preserve quality, reduce losses and reach premium markets.

“We source locally, invest in clean energy and world-class cold chains—so our farmers can compete globally.”

— Awa Diakité
Founder & Chief Executive Officer

IMPACT AT A GLANCE



BUSINESS MODEL
Baobab Solar ColdLink integrates aggregation, solar-powered cold storage, processing and temperature-controlled logistics to deliver high-quality fruits, vegetables and seafood to regional and global buyers.

- Farmer aggregation & extension services
- Solar-powered packhouses & cold storage
- Quality grading, packaging & traceability
- Efficient chilled transport & port handling
- Direct export to regional & global markets

MARKET NEED
High post-harvest losses due to limited cold-chain infrastructure

- Inconsistent quality and traceability
- High energy costs and carbon footprint
- Complex export logistics and border delays

OPPORTUNITY FOR EXPANSION
Demand for premium produce in ECOWAS and global markets continues to grow. Baobab Solar ColdLink is positioned to scale its network, add new solar-powered facilities and deepen partnerships across the value chain.

Expand to 3 new export markets by 2026

Add 5,000 MT of additional cold storage capacity

Increase solar share to 90% across operations

Scale farmer network to 5,000+ across the region

PARTNERSHIPS
Baobab Solar ColdLink collaborates with a strong network of partners to build a resilient and competitive export ecosystem.

- Development finance partners** — long-term loans for infrastructure & working capital
- Equipment suppliers** — solar, cold-chain & processing technology
- Logistics & freight partners** — efficient routes and temperature-controlled transport
- Farmer cooperatives** — reliable supply, quality and sustainability
- Research & training institutions** — post-harvest innovation & skills

IMPACT SO FAR
(Demonstration Data Only)

- 3,200+** smallholder farmers supplied, with higher incomes
- 12,500 MT** annual capacity with 98% temperature compliance
- 780** jobs created, with 58% women participation
- USD 8.7M** in exports to 5 markets
- Reduced post-harvest losses by **40–50%**
- 70%** of operations powered by solar energy

Illustrative Advert — Finance Placement

GROVE CAPITAL | WEST AFRICA

Growth capital. Real impact.

Backing West Africa's food & agribusiness leaders.



We invest in scalable businesses that build resilient value chains, create jobs and deliver measurable impact.

Let's grow West Africa, together.

website link to be inserted after approval

EXPANDING INDUSTRIAL ACCESS THROUGH POWER AND PORT CORRIDORS: POST-CONFERENCE DELIVERY PERSPECTIVE

A PUBLIC-ENTERPRISE PERSPECTIVE ON REGIONAL COMPETITIVENESS

(Illustrative State-Owned Enterprise)

Strengthening power generation, transport corridors and port infrastructure to unlock industrial growth, improve connectivity and position West Africa as a competitive hub for trade and investment.

DELIVERY AT A GLANCE (FY2024)



DEMONSTRATION DATA ONLY



MANDATE

To develop, operate and maintain integrated power, transport and port infrastructure systems that enhance regional connectivity, improve industrial competitiveness and deliver sustainable socio-economic value for West Africa.

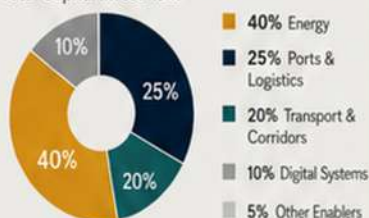


DELIVERY FOCUS

- Reliable and affordable power for industry and communities
- Efficient transport and port corridors for seamless trade
- Enabling private sector participation and investment
- Building local capability and inclusive value chains

CAPITAL PROGRAMME (2022–2026)

USD 3.6 BILLION
Total Capital Investment



KEY PROJECTS

- Keta 750 MW Gas-Fired Power Plant**
Capacity Addition: 750 MW
- Takoradi Port Expansion & Modernisation**
Capacity Increase: +35% throughput
- Abidjan-Lagos Logistics Corridor Upgrade**
Corridor Length: 1,260 km
- Integrated Control & Digital Platform**
Operational Excellence: Real-time visibility across assets

REGIONAL BENEFITS

- Stronger industrial competitiveness through reliable power and efficient logistics.
- Job creation across construction, operations and support services.
- Deeper regional integration and trade enablement.
- Lower emissions intensity through cleaner energy and efficient operations.

NEXT PHASE (2025–2027)

- Renewable Energy Integration**
Add 600 MW of renewable capacity
- Smart Corridors & Digitalisation**
Real-time logistics visibility and AI-enabled operations
- Port Capacity Optimisation**
Expand port capacity and integrated terminal operations
- Local Capability & Innovation**
Strengthen enterprise development and R&D partnerships
- Regional Market Expansion**
Unlock new trade opportunities across ECOWAS.

“ Infrastructure that connects. Systems that empower. Impact that lasts. ”

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Delivering measurable impact.

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Spotlighting leadership, investment and innovation across the region.



ECONOMIC
DEVELOPMENT



INDUSTRY &
INFRASTRUCTURE



INNOVATION &
TECHNOLOGY



PARTNERSHIPS &
IMPLEMENTATION



Building Regional Value Chains for Cocoa, Cashew and Processed Foods

ATLANTIC AGROVALUE FOODS (Illustrative)

Since ACOEDI 2026, Atlantic AgroValue Foods has strengthened its role in sourcing, processing and exporting cocoa, cashew and processed foods from West Africa to global markets.

“ Since ACOEDI 2026, we have deepened our impact by sourcing responsibly, adding value locally and delivering quality to global markets.

– Kofi Mensah
Chief Executive Officer

IMPACT AT A GLANCE



BUSINESS MODEL

Atlantic AgroValue Foods sources cocoa, cashew and other crops from smallholder farmers, processes them in modern facilities, and exports premium-quality products to global markets.

The model integrates traceability, quality assurance, value addition and market intelligence to deliver consistent value and competitiveness.

PARTNERSHIPS

Since ACOEDI 2026, we've expanded collaboration with farmer cooperatives, financial institutions, input suppliers, research organisations and logistics partners to strengthen the value chain.

- **Farmer organisations** – training, inputs and extension support
- **Development finance partners** – equipment, infrastructure and working capital
- **Logistics & trade partners** – efficient transport and export facilitation
- **Quality & certification bodies** – standards, traceability and compliance

MARKET NEED

Global demand for sustainably produced cocoa, cashew and processed foods continues to rise.

- Premium quality and food safety
- Traceability and ethical sourcing
- Reliable supply and shorter lead times
- Value-added products for global retail and food manufacturers

IMPACT SO FAR

- **28,750+** smallholder growers engaged across 6 countries.
- **4,850** jobs created, 52% filled by women and youth.
- **156,000 MT** annual processing capacity across 6 facilities.
- **16** export markets reached across Europe, North America, Middle East and Asia.
- **USD 63M** in exports generated in FY2025.

OPPORTUNITY FOR EXPANSION

Since ACOEDI 2026, Atlantic AgroValue Foods has advanced its expansion agenda to meet growing global demand.

- Expand processing capacity to 250,000 MT by 2028.
- Increase value-added product portfolio (cocoa liquor, cashew kernels, chocolate, nut butters and snacks).
- Deepen market penetration in Asia and North America.
- Scale climate-smart farming and traceability systems.



Illustrative Advert — Logistics Placement



BAOBAB
TRADE LOGISTICS

Moving West Africa forward.

Integrated logistics solutions that connect farmers, processors and markets—seamlessly.



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FORWARDING



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& DISTRIBUTION



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SOLUTIONS



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Turning Trade Corridors into Local Enterprise Opportunity



Illustrative Trade and Enterprise Development Agency (Illustrative)

Following the IfEDI Africa Assembly, we reflect on progress made in strengthening trade corridors and advancing local enterprise outcomes across West Africa.

Demonstration Data Only



720

Local Suppliers Supported



302

Women-Owned Businesses



224

Youth-Led Businesses



5

Trade Corridors Reached



USD 2.4B

Project Pipeline Value



46%

Local Content Achieved



POST-CONFERENCE REFLECTION

The Assembly reinforced the value of inclusive corridor development. Challenges remain—especially in financing access, standards readiness, and data visibility—but collaboration is yielding tangible momentum across priority corridors.



ACTIONS UNDERTAKEN

Working with public and private partners, we progressed commitments on supplier development, skills enablement, local content tracking, and market access support through coordinated corridor platforms.



ONGOING PRIORITIES

- Align corridor projects with regional value-chain opportunities.
- Expand supplier development and capability-building programs.
- Improve standards, compliance, and certification support.
- Enhance market linkages and procurement access for MSMEs.
- Strengthen monitoring of local content and enterprise outcomes.



KEY TAKEAWAYS (Illustrative)



720 local suppliers supported across 5 trade corridors.



302 women-owned businesses linked to contracts and training.



224 youth-led businesses connected to procurement opportunities.



USD 2.4B in project pipeline value with strong local participation.



46% average local content achieved across targeted contracts.



Improved compliance and quality standards among local suppliers.



Stronger market linkages and repeat business for MSMEs.



WHAT'S NEXT

- Deepen corridor-level coordination and joint planning.
- Mobilise partners for blended finance and technical assistance.
- Expand supplier capability, not just transaction volume.
- Track outcomes with clear indicators and transparent reporting.
- Keep women and youth at the centre of inclusive, resilient value chains.

AT A GLANCE



CORRIDORS REACHED

- Abidjan–Ouagadougou
- Lagos–Kano
- Tema–Ouagadougou
- Dakar–Bamako
- Cotonou–Niamey



Local suppliers supported

720



Women-owned businesses

302



Youth-led businesses

224



Trade corridors reached

5



Project pipeline value

USD 2.4B



Local content achieved

46%

Connecting corridors. Empowering enterprise.
Building West Africa's prosperity.



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PROJECT PREPARATION



MARKET ACCESS



PROCUREMENT ADVISORY



INVESTMENT READINESS

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Central Africa

Regional implementation, innovation and investment perspectives after ACOEDI 2026

A post-conference reflection on implementation progress, emerging opportunities and lessons learned across Central Africa.



OUR REGION

Cameroon, Central African Republic, Chad, Democratic Republic of the Congo, Equatorial Guinea, Gabon and Republic of the Congo.



Post-ACOEDI 2026, we reflect on implementation momentum, investment decisions and partnerships building more resilient economies across energy, infrastructure, forests, agro-industries, mining and people-centred enterprise.

Insights. Solutions. Impact. Together.



IMPLEMENTATION
REFLECTIONS



INVESTMENT
DECISIONS &
PARTNERSHIPS



INFRASTRUCTURE
CONNECTIVITY
& ACCESS



INNOVATION &
ENTERPRISE
GROWTH



INCLUSIVE IMPACT &
COMMUNITY
LIVELIHOODS

Illustrative Regional Partner Profile



Hypothetical
placement

Reflecting on progress.
Accelerating shared outcomes.
Demonstration Data Only.

Building Regional Value Chains in Agro-Forestry, Food Processing and Exports

Rainforest AgroValue Foods (Illustrative)

Rainforest AgroValue Foods is integrating sustainable agro-forestry and food processing to create value, support communities and deliver export-quality products from the heart of Central Africa.

“We grow, process and export with integrity—unlocking the potential of Central Africa while building lasting value for our people.”

— Alain Mbemba
CEO, Rainforest AgroValue Foods

IMPACT AT A GLANCE



23,500+
growers engaged
across 5 countries



18
export markets
reached



5,600
jobs supported
(3,200 direct)



165,000 MT
annual processing
capacity



USD 88M
in export revenue
generated in FY2025



BUSINESS MODEL

Rainforest AgroValue Foods sources and processes timber, cocoa, coffee, palm oil, and spices from smallholder farmers and community forests.

We combine sustainable sourcing, modern processing and quality assurance to meet global standards and deliver premium products.



MARKET NEED

Global demand for sustainable, traceable and ethically produced agro-forestry products is rising. Buyers need reliable supply, consistent quality and responsible land stewardship — all areas where Central Africa has untapped potential.



IMPACT SO FAR

- **23,500+** smallholder growers integrated into our supply chains
- **5,600** jobs supported, with 62% held by women and youth
- **165,000 MT** processed across 3 state-of-the-art facilities
- **88M USD** export revenue, reinvested in communities and expansion



PARTNERSHIPS

We collaborate with governments, development finance institutions, international buyers and local communities to build resilient value chains and shared prosperity.

- **Development Finance Partners** – long-term financing for processing infrastructure and working capital.
- **Farmer Cooperatives** – training, inputs, and market linkages to improve yields and quality.
- **Logistics & Trade Partners** – efficient export logistics from land-locked regions to global markets.
- **Research & Sustainability Partners** – innovation in agroforestry, climate-smart practices and traceability.



OPPORTUNITY FOR EXPANSION

Central Africa is uniquely positioned to become a global hub for sustainable agro-forestry and specialty foods.

- Scale processing capacity and diversify into higher-value finished products.
- Expand traceable supply networks and certified sustainable forest management.
- Deepen market penetration in Europe, Asia, the Middle East and North America.
- Invest in renewable energy and cold-chain infrastructure to enhance competitiveness.

Demonstration Data Only

Illustrative Advert – Regional Logistics Placement



**RAINFOREST
ROUTE
LOGISTICS**

Connecting Resources. Delivering Growth.

**Reliable logistics.
Sustainable trade.
Regional impact.**

End-to-end logistics solutions for agro-forestry and food exports from Central Africa to the world.



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Customs
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Warehousing
& Distribution



Cold Chain
Logistics



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**CENTRAL AFRICA
REGIONAL SHOWCASE**
Sustainable enterprise.
Shared prosperity.
Stronger region.

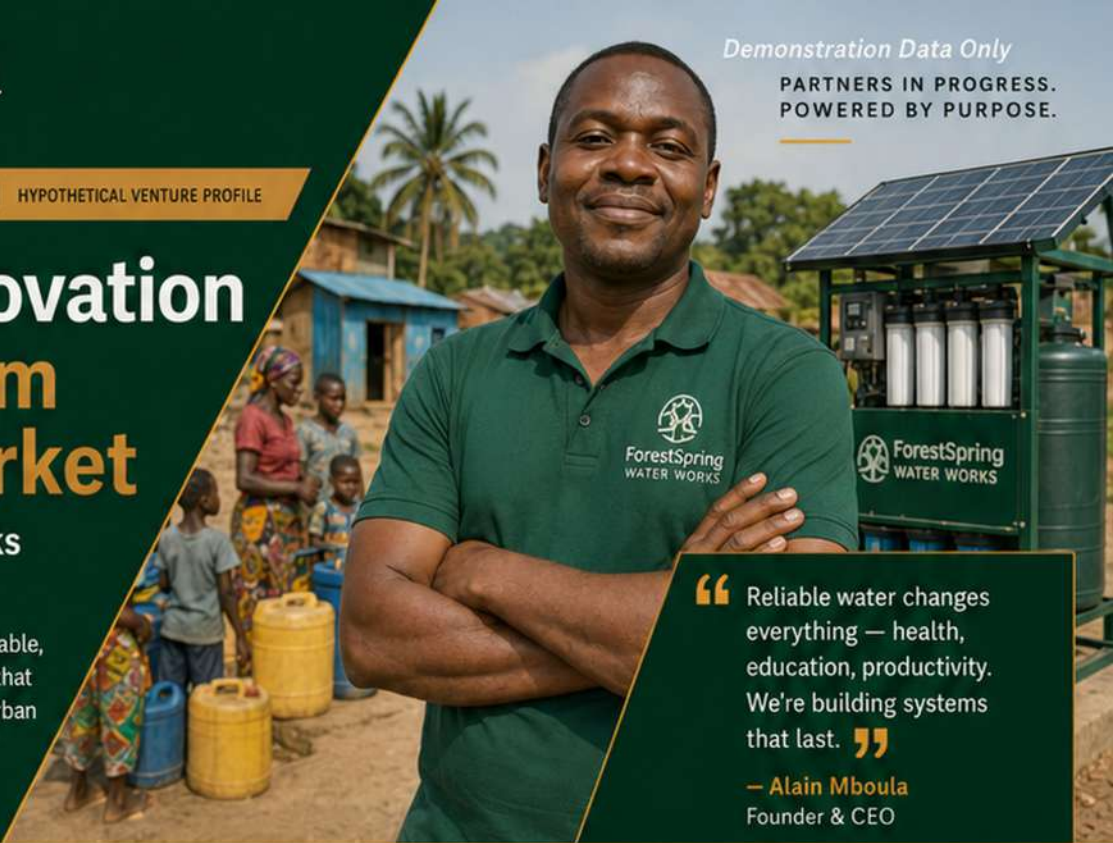
#ACOEDI2026
IFEDIAFRICA.ORG

**INSIGHTS.
SOLUTIONS.
IMPACT.
TOGETHER.**

A Local Innovation Moving from Pilot to Market

ForestSpring Water Works (Hypothetical Venture Profile)

A Central African SMME delivering affordable, solar-powered water purification systems that provide clean, safe drinking water to peri-urban and rural communities, schools and small enterprises.



“Reliable water changes everything — health, education, productivity. We're building systems that last.”

— Alain Mboula
Founder & CEO



24
Municipalities
Served



186
Units
Deployed



128
Jobs
Created



61%
Women
Participation



48%
Youth
Participation



THE PROBLEM

Peri-urban and rural communities across Central Africa face unreliable access to safe drinking water. Existing options are either too expensive, energy-intensive, or difficult to maintain.



THE SOLUTION

ForestSpring Water Works designs and produces solar-powered water purification systems with long-life filters, smart monitoring and local service support—delivering clean water affordably and sustainably.



CASE SNAPSHOT

Pilot in 3 countries in Central Africa supplied safe water to 18,600 people across 30 communities.

System uptime achieved: 97% across 20 months.

Average cost of clean water delivered:
< XAF 210 per 20 litres.

Local supply chain content: 72% and growing.



HOW IT WORKS

- Solar energy powers ultra-filtration and UV purification.
- Multi-stage filtration removes bacteria, turbidity and heavy metals.
- Smart sensors monitor water quality and system performance.
- Modular design for quick deployment and easy servicing.



COMMERCIAL POTENTIAL

- Addressable market across Central Africa estimated at > XAF 60B.
- Strong traction with schools, clinics, hospitality and agri-enterprises.
- Recurring revenue model through service contracts and consumables.
- Pipeline of opportunities with local governments and development partners.



SUPPORT NEEDED

- Growth capital to scale manufacturing and working capital.
- Access to concessional finance for impact infrastructure.
- Partnerships with governments, NGOs and impact investors.



BUILT LOCAL.
IMPACT REAL.
FUTURE READY.



**IMPACT
FINANCE
AFRICA**

Capital for impact. Growth that endures.

Impact Finance Africa provides tailored financing solutions to Central African SMEs delivering measurable impact.

- ✓ Debt & Equity Financing
- ✓ Working Capital Solutions
- ✓ Asset Leasing
- ✓ Invoice & Purchase Order Finance
- ✓ Financial Advisory & Growth Support

Your partner in growth.
Your capital for progress.

Website link to be
inserted after approval →

Illustrative Advert — Finance Placement



IfEDI Africa connects private sector leaders with investment, innovation and inclusive growth opportunities.



CENTRAL AFRICA
Regional Showcase
Driving sustainable
impact across
the region.



ECONOMIC
DEVELOPMENT



INDUSTRY &
INFRASTRUCTURE



INNOVATION &
TECHNOLOGY



PARTNERSHIPS &
IMPLEMENTATION

**INSIGHTS.
SOLUTIONS.
IMPACT.
TOGETHER.**

Congo River Energy and Port Systems Agency

An Industrial Access Profile Publication

CENTRAL AFRICA | INDUSTRIAL ACCESS PROFILE | ILLUSTRATIVE INFRASTRUCTURE CASE

EXPANDING INDUSTRIAL ACCESS THROUGH ENERGY, RAIL AND PORT CONNECTIVITY

Post-Conference Summary — Central Africa Industrial Infrastructure Forum 2026 (Demonstration Data Only)

Advancing infrastructure connectivity across Central Africa to support industrial access, regional trade and sustainable development outcomes.

DEMONSTRATION DATA ONLY.
POST-CONFERENCE SUMMARY.

POST-CONFERENCE OVERVIEW (FY2026)

-  **1,480 MW**
Indicative capacity under technical consideration
-  **1,180 km**
Logistics corridors in planning and review
-  **2,450**
SMEs engaged in infrastructure dialogues
-  **64%**
Local participation in pilot procurement activities
-  **0.42**
Recordable Injury Rate (per 1M work hours)

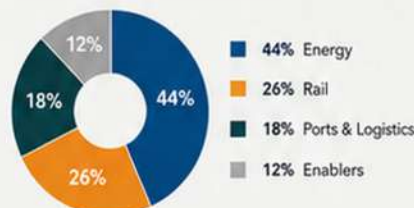
MANDATE

To coordinate and facilitate the development of integrated energy, rail and port systems that improve industrial access, enhance connectivity, and contribute to sustainable economic outcomes for Central Africa.

INDICATIVE INVESTMENT FRAMEWORK (2022–2026)

USD 3.1 BILLION

Planned Capital Allocation (Illustrative)



EXPECTED OUTCOMES

-  Improved industrial access through better-connected energy, rail and port systems.
-  Enhanced private sector engagement in infrastructure delivery and operations.
-  Stronger regional integration and trade enablement.
-  Lower emissions intensity through cleaner energy and efficient operations.

DELIVERY FOCUS

- Improving the reliability of energy supply for industrial operations
- Enhancing logistics efficiency across rail and port corridors
- Strengthening local enterprise participation and skills development
- Promoting inclusive value chains and responsible operations

KEY INITIATIVES (ILLUSTRATIVE)

-  **Ruzizi Hydropower Technical Assessment**
1,000 MW run-of-river feasibility study (reach-based assessment)
-  **Central Corridor Rail Modernisation**
Corridor performance improvement programme – capacity and safety enhancements
-  **Pointe-Noire Port Efficiency Programme**
Terminal process optimisation and logistics integration review
-  **Industrial Parks Programme**
Multi-site industrial park development scoping and readiness support

Demonstration Data Only.
Not a performance commitment.

NEXT PHASE PRIORITIES (2026–2028)

-  Progress priority energy projects through feasibility and permitting
-  Advance corridor upgrades and cross-border facilitation
-  Expand port capacity and operational resilience
-  Strengthen local capability and enterprise participation
-  Develop bankable projects for financing engagement

“ Integrated infrastructure. Shared progress. Lasting impact. ”

EQUATOR ENGINEERING SYSTEMS

Infrastructure Systems for a Connected Future.

Equator Engineering Systems provides integrated engineering, procurement and construction services for energy, rail, port and industrial infrastructure across Central Africa.

ILLUSTRATIVE ADVERT —
INFRASTRUCTURE SYSTEMS PLACEMENT

-  Energy Systems
-  Rail & Logistics Infrastructure
-  Ports & Marine Engineering
-  Industrial Solutions

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 **CONNECTIVITY**
Linking regions, markets and people.

 **TRADE ENABLING**
Facilitating movement, access and opportunities.

 **ECONOMIC IMPACT**
Supporting jobs, enterprise and growth.

 **INDUSTRY READINESS**
Building capacity and resilience.

 **INNOVATION**
Applying solutions for efficiency.

 **INCLUSIVE GROWTH**
Creating shared value and access.

Central Africa | Corridor and Resource Investment Reflection | Illustrative Case Example

CORRIDOR AND RESOURCE INVESTMENT MUST DELIVER LOCAL ENTERPRISE OPPORTUNITY, RESPONSIBLE GOVERNANCE AND MEASURABLE IMPLEMENTATION LEARNING.

Illustrative Regional Corridor Development Agency

Partnering for inclusive, accountable
and sustainable corridor development.



MANDATE

Drive corridor and resource-linked investment that creates local enterprise opportunity, strengthens governance, and builds resilient, inclusive economies across Central Africa—delivering long-term shared value.



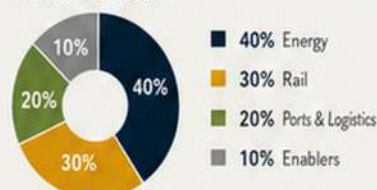
DELIVERY FOCUS

- Corridor and resource infrastructure prioritisation
- Local enterprise and industrial participation
- Responsible governance and assurance
- Socio-economic inclusion and community benefits

CAPITAL PROGRAMME (2025–2035)

USD 24 BILLION

Indicative allocation



KEY PROJECTS (Illustrative)

- Renewable Power Expansion**
1,500 MW of solar, hydro and gas-to-power to support corridors and industry
- Trans-Corridor Rail Upgrades**
Track renewal, signalling and intermodal terminals
- Port & Logistics Modernisation**
Quay upgrades, dry ports and logistics zone development
- Industrial Strategy Hubs**
Agro-processing, minerals value addition and light manufacturing

REGIONAL BENEFITS

- Stronger industrial competitiveness through integrated corridor and energy access
- Job creation across construction, operations and supply chains
- Stronger regional trade and market integration
- Lower emissions intensity and environmental stewardship

ILLUSTRATIVE PERFORMANCE (2025)

- 1,520 MW**
New renewable-enabled capacity under development
- 1,264 km**
Rail alignment advanced or under construction
- 2,730**
Million tonnes of cargo (forecast 2030)
- 68%**
Local procurement participation (target)
- 0.38**
Lost Time Injury Frequency Rate

Illustrative Advert —
Corridor Advisory Placement



Engineering Insight. Building Value.

Strategic advisory for corridor and resource-linked investments that deliver sustainable impact and long-term value.

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- Project Development Support
- Governance & Risk Advisory
- ESG & Sustainability Advisory
- Capacity Building & Local Content

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NEXT PHASE (2026–2030)



Scale renewable capacity and grid interconnections



Complete priority rail sections and intermodal links



Port modernisation and logistics zone acceleration



Local capability building and enterprise growth

“ Investment must create opportunity, build resilience and leave a legacy that communities and economies can grow with. ”

ENABLING PRIORITIES

Fit-for-purpose policy and regulatory environments

Access to competitive finance

Data transparency and performance management

Community engagement and benefit sharing

Safety, health and environment excellence

Demonstration Data Only

EAST AFRICA

REGIONAL IMPLEMENTATION, INNOVATION AND INVESTMENT PERSPECTIVES AFTER ACOEDI 2026

Regional cooperation driving industry, innovation and inclusive growth.

Strengthening regional value chains, expanding industrial capacity and unlocking resilient, climate-smart and digitally enabled economies across East Africa.



IMPACT AT A GLANCE



220M+
People across
the region



6
Key economies



\$330B+
Regional GDP
(2024 est.)



1,600+ km
Operational &
under development
rail corridors



USD 240B+
Projected infrastructure
pipeline



MANDATE

To catalyse inclusive industrial growth, regional integration and innovation by supporting implementation, investment mobilisation, skills and technology adoption across East Africa.



DELIVERY FOCUS

- Industrial parks & special economic zones
- Agri-processing & horticulture exports
- Transport corridors & logistics
- Energy access & regional power trade
- Digital transformation & innovation hubs
- Skills development & job creation, especially for youth and women

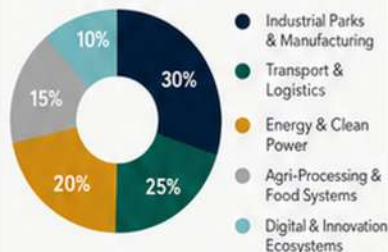


REGIONAL BENEFITS

- Stronger regional value chains and industrial capacity
- Expanded trade under AfCFTA and EAC frameworks
- Improved food security and agro-industrial exports
- More jobs, innovation and inclusive participation
- Resilient, low-carbon and future-ready economies

CAPITAL PROGRAMME 2026–2030

USD 28.5 BILLION



KEY PROJECTS

- LAPSSET Corridor**
Logistics, industrial & port-led development
- Standard Gauge Railway Network**
Regional rail integration
- Kisumu & Jinja Industrial Parks**
Light manufacturing & agro-processing
- Regional Power Pool**
Cross-border energy trade & grid expansion
- East Africa Innovation Network**
Digital hubs, startups & technology transfer

NEXT PHASE 2026–2030

- Scale industrial zones and manufacturing competitiveness
- Deepen regional connectivity and trade facilitation
- Expand clean energy and climate resilience
- Grow agribusiness and horticulture exports
- Strengthen skills, innovation and entrepreneurship

ECONOMY AT A GLANCE* (2024 EST.)

- \$330B+**
Regional GDP
- 5.5%**
GDP growth (avg.)
- \$195B+**
Total merchandise trade
- 70%**
Population under 30
- 0.45**
Urbanisation rate

*Source: World Bank, EAC, AfDB, UNCTAD, National Statistical Offices.

ILLUSTRATIVE REGIONAL PARTNER PROFILE

**East Africa
Infrastructure
Growth Fund**

Hypothetical placement

Supporting industrial parks, horticulture exports, port and rail connectivity, energy systems, innovation and regional trade learning.



INCLUSIVE
GROWTH



TRADE & MARKET
ACCESS



INVESTOR
CONFIDENCE



INNOVATION
& TECH



CLIMATE RESILIENCE
& CLEAN ENERGY

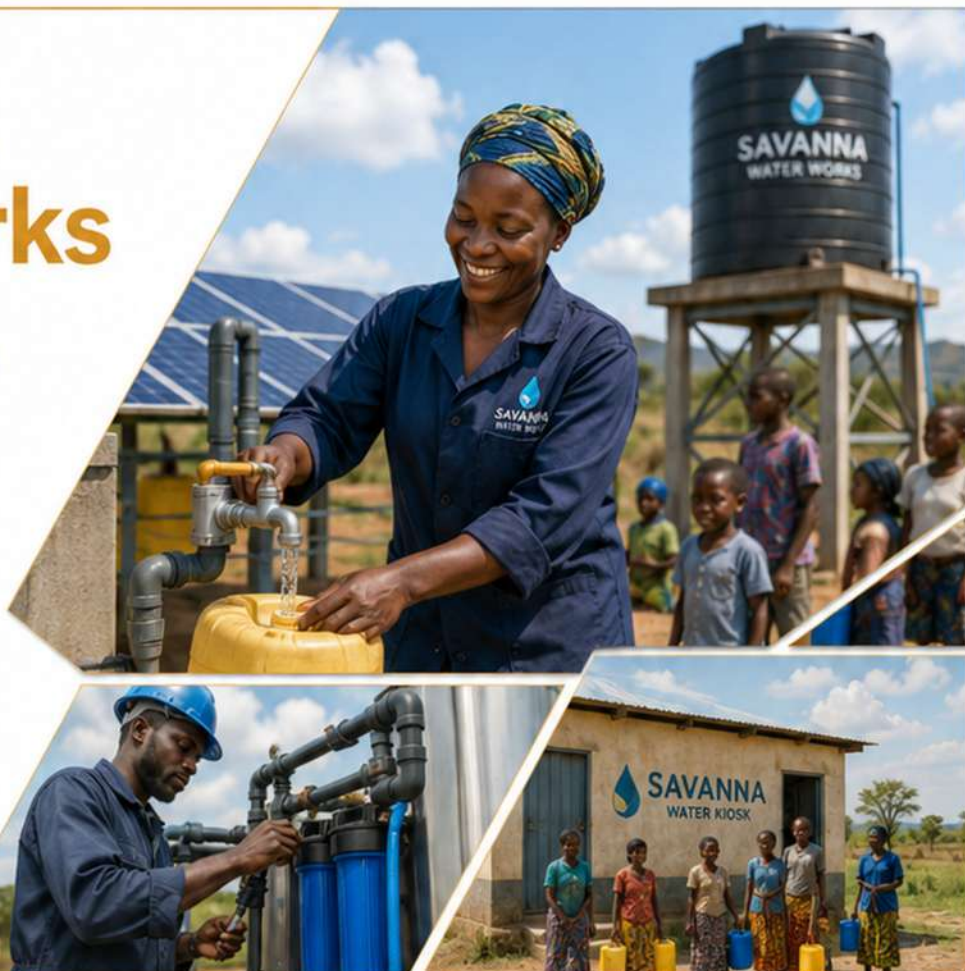


SKILLS, TALENT
& EMPLOYMENT

Savanna Water Works

Affordable, Reliable Water Solutions for Rural Communities

Savanna Water Works is a Tanzanian-based social enterprise delivering affordable, off-grid water purification and distribution solutions to rural and peri-urban communities. By combining solar-powered technology, local assembly, and community ownership models, Savanna Water Works is addressing the region's water access challenges while creating local jobs and building climate resilience.



At a Glance

-  **Founded:** 2020
-  **Headquarters:** Dodoma, Tanzania
-  **Focus:** Off-grid water purification, distribution & community engagement in rural East Africa
-  **Beneficiaries:** 85,000+ people across 42 communities
-  **Team:** 18 full-time staff, 60+ community water agents



The Challenge

Over 60% of rural households in Tanzania lack access to safe and reliable drinking water. Communities often rely on distant sources, spending hours each day collecting water from unsafe sources, leading to health risks and lost economic opportunities.

The Solution

Savanna Water Works designs, assembles, and operates solar-powered water purification units and community kiosks. The venture uses locally sourced materials where possible, trains local technicians, and partners with communities to ensure long-term sustainability and affordable pricing.

Impact to Date

- 85,000+ people with improved access to safe drinking water
- 42 community water points installed across Dodoma and Morogoro regions
- 60+ local jobs created
- Over 1.2 million litres of safe water delivered monthly
- Strong community ownership and maintenance model in place

“Our mission is simple: no one in our community should walk more than 15 minutes for clean water.”

— Neema Komba, Founder & CEO, Savanna Water Works

Demonstration Data Only

Illustrative Advert — Finance Placement



**IMPACT
FINANCE
EAST AFRICA**

Financing Sustainable Enterprises. Building Resilient Communities.



Growth Capital



Asset Finance



Working Capital



Advisory Support

Partner with us to drive inclusive growth and lasting impact across East Africa.

website link to be inserted after approval

East Corridor Energy and Port Systems Agency

AN EAST AFRICA PUBLIC AGENCY

EAST AFRICA | INDUSTRIAL ACCESS PROFILE | ILLUSTRATIVE INFRASTRUCTURE CASE

A Local Innovation Moving from Pilot to Market

Demonstration Data Only (Illustrative Case)

A region-owned systems approach delivering power, port connectivity, and industrial water to accelerate enterprise and inclusive growth.

PARTNERS IN PROGRESS.
POWERED BY PURPOSE.

18

Implementation
Locations

142

ML/day
Water Capacity

96

Direct
SMEs

63%

Women-led
Enterprises

52%

Youth in Jobs
and Training

THE PROBLEM

Rural and peri-urban communities along the East Corridor face unreliable power, limited industrial water, and constrained port and rail access—slowing enterprise competitiveness.



THE SOLUTION

Integrated energy, water, and port systems delivered through modular units and local operations—connecting industrial zones to markets and unlocking value chains across the corridor.



CASE SNAPSHOT

Pilot in 2 corridor industrial nodes and 1 strategic port.

Systems: Hybrid power, industrial water, port interface & logistics access.

Jobs created (direct & indirect): 1,430

Lead partner: East Corridor Energy and Port Systems Agency



HOW IT WORKS

- Modular hybrid generation to stabilize power.
- Industrial water treatment for reliable supply.
- Port and rail interface to accelerate cargo flow.
- Local service model to operate and maintain systems.



COMMERCIAL POTENTIAL

- Scalable across industrial nodes and dry ports.
- Supports agro-processing, minerals, textiles and light manufacturing.
- Enables export readiness through reliable energy, water, and logistics access.



SUPPORT NEEDED

- Impact capital to expand systems deployment.
- Concessional finance for infrastructure scale-up.
- Partnerships for operations, skills and local supply chain development.



DEMONSTRATION
DATA ONLY
Illustrative Case

ILLUSTRATIVE ADVERT — INFRASTRUCTURE SYSTEMS PLACEMENT



NILEAXIS
ENGINEERING SYSTEMS

Engineering Reliable Infrastructure Systems. Delivering Corridor Impact.

NileAxis Engineering Systems delivers integrated infrastructure systems for energy, water and industrial access across East Africa.

- Turnkey Infrastructure Solutions
- Modular Systems for Power & Water
- Port Interface & Logistics Systems
- Operations, Maintenance & Training
- Local Partnerships. Sustainable Impact.

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VALUE DRIVEN APPROACH
Systems designed for affordability and long-term community value.



EAST AFRICA FOCUS
Solutions tailored to local context and opportunity.



Public-led delivery with private sector partnership.

AGENCY LEADERSHIP
Public-led delivery with private sector partnerships.



INCLUSIVE GROWTH



Jobs, skills, and enterprise participation.

SUSTAINABLE IMPACT
Environmentally and socially responsible delivery.

HORTICULTURE | COLD CHAIN | MARKET ACCESS | SME PARTNERSHIPS

Great Rift FreshLink Foods

Linking smallholder horticulture to regional and global markets through cold chain excellence

Great Rift FreshLink Foods is a grower-sourcing, packhouse and distribution enterprise delivering high-quality fresh produce to supermarkets and foodservice customers across East Africa, the Gulf and Europe.



CHALLENGE

Smallholder farmers face fragmented markets, quality rejects and high post-harvest losses, limiting incomes and export potential.



INTERVENTION

Great Rift FreshLink provides agronomy support, quality inputs, packhouse services, cold storage and logistics, and market linkages to premium buyers.



IMPLEMENTATION MODEL

Outgrower aggregation, GAP compliance, packhouse grading, cold chain logistics and digital traceability ensure consistent quality and reliable supply.

- 1,250+ smallholder growers
- 6 aggregation hubs
- Packhouse capacity: 8,000 MT/year
- 10 cold chain trucks
- Traceability from farm to shelf

EARLY RESULTS*



1,250+
Smallholder farmers engaged
68% women, 32% youth



8,600
MT of horticulture exported
in FY2024/25



5
Export markets accessed
(UAE, KSA, UK, EU, COMESA)



USD 12.8M
Export revenue generated
in FY2024/25



26%
Average farmer income increase
YoY (Demonstration Data Only)



98.2%
On-time delivery performance
to international buyers

**Demonstration Data Only*

AT A GLANCE



8,600 MT
Horticulture exported (FY2024/25)



1,250+
Smallholder growers



68%
Women participants



32%
Youth participants



6
Aggregation hubs



10
Cold chain trucks



5
Export markets
(UAE, KSA, UK, EU, COMESA)



Building resilient value chains from farm to global table

Great Rift FreshLink Foods invests in people, process and infrastructure to unlock the full potential of East African horticulture—creating decent jobs, reducing post-harvest losses and delivering nutritious produce to the world.



Farmer Partnerships



Quality Assurance



Cold Chain Excellence



Sustainable Growth



Market Access

Illustrative Advert — Cold Chain and Trade Logistics Placement



LAKEVIEW
ROUTE LOGISTICS

Refrigerated Logistics. Reliable Connections.



TEMPERATURE CONTROL



REGIONAL & INTERNATIONAL TRANSPORT



COLD STORAGE SOLUTIONS



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Your trusted partner for perishable cargo across East Africa and beyond.

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A Local Innovation Moving from Pilot to Market

Demonstration Data Only

A locally driven demo project showcasing water reuse technology for agro-processing scarcity was turned into viable assets to communities and institutions.

“Water is dignity. We proved that solutions we co-create are own and bankable.”

— Demo Manager,
Illustrative Agro-Industrial
Development Agency



THE PROBLEM

Rural and peri-urban communities across East Africa face increasing pressure on water due to growing agro-processing activity, climate variability, and outdated infrastructure.

HOW IT WORKS

- Multi-stage filtration removes turbidity, solids, and organic matter.
- Solar-powered low-energy backbone for reliable operations.
- IoT-enabled monitoring for water quality and asset performance.
- Modular design for easy expansion and field servicing.

SUPPORT NEEDED

- Grants or low-interest co-financing for working capital.
- Access to equipment finance for scale-up across municipalities.
- Partnerships for technical support, M&E, and impact trackability.

THE SOLUTION

Community Water Systems design and assemble solar-powered water reuse systems with locally available parts to transform waste streams into reliable agro-utility and potable-use water.

COMMERCIAL POTENTIAL

- Addressable market across East Africa estimated at ~1M m².
- Strong demand from schools, clinics, SMACs, agro and food processors.
- Recurring revenues via water service contracts and asset management.
- Pathway to supplier and technology partnerships and localisation licenses.



REPLICABLE
IMPACT FOR
LOCAL IMPACT

CASE SNAPSHOT

Pilot in Demonstration County, Kenya

Sub-market: Agro-processing clusters

Scope: Water reuse system (demo)

Average unit cost: Demo data only

> 132,000 litres deployed (demo data only)

Local suppliers: Filtration kits, tanks, pipes, assembly

Illustrative Advert — Infrastructure Advisory Placement



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RESILIENCE &
CLIMATE ADAPTATION
for sustainable
AGRIBUSINESS GROWTH



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EXPORT
DEVELOPMENT



PUBLIC-PRIVATE
PARTNERSHIPS



INNOVATION &
TECHNOLOGY



AGRO-INDUSTRIAL
TRANSFORMATION



YOUTH, WOMEN &
LOCAL IMPACT

Cross-Regional Lessons from ACOEDI 2026

What the regional pages show when read together

The regional sections in this review are not official rankings or verified assessments. They are structured editorial lenses showing how different parts of Africa can contribute to implementation learning.



- **1 Infrastructure must connect to enterprise opportunity.**
Roads, ports, rail, energy and logistics systems matter most when they unlock production, markets, procurement access and local enterprise participation.
- **2 Innovation must be grounded in use.**
The strongest innovation stories are not only technically interesting. They solve real problems, reach users and show a pathway to adoption.
- **3 Public-sector capability remains decisive.**
Development outcomes depend on planning, coordination, procurement, monitoring, institutional discipline and the ability to turn policy into delivery.
- **4 Private-sector evidence must be structured.**
Companies, chambers and investors hold important market intelligence, but that evidence must be organised into practical recommendations.
- **5 Finance follows readiness.**
Funding is not only a money problem. Project preparation, governance, risk, feasibility and implementation capability determine whether ideas can move.

ACOEDI 2026 confirmed that Africa's development future depends on implementation systems that can learn, adapt and deliver.

Atlas and Implementation Learning

Turning post-conference knowledge into structured development intelligence

The African Economic Development and Innovation Atlas is the substantive knowledge and implementation output linked to the ACOEDI ecosystem. The Atlas is intended to help organise evidence, regional lessons, sector insights, implementation patterns and institutional learning over time.

ACOEDI 2026 contributions may support Atlas-linked learning when they provide evidence, practice lessons, diagnostic insight, governance learning, productivity implications or implementation pathways relevant to African economic development and innovation.



1. Professional foundations

The Atlas builds on credible standards, expertise and practice insights from across industries and institutions to strengthen evidence quality and comparability.



2. Diagnostics

It organises diagnostic frameworks, regional baselines and sector assessments to highlight gaps, constraints and opportunities for targeted action.



3. Innovation and productivity

It captures lessons on technology adoption, process improvement and productivity drivers that can support competitiveness and inclusive economic growth.



4. Governance and compliance

It documents governance principles, regulatory practice and compliance insights that reinforce accountability, transparency and institutional effectiveness.



5. Implementation

It consolidates implementation patterns, delivery models and partnership approaches that translate strategy and policy into measurable outcomes.



6. Continuous improvement

It enables iterative learning by capturing feedback, monitoring progress and updating insights to improve future decisions and performance.



Atlas data integrity notice

Any illustrative Atlas profile, table, score, regional baseline or diagnostic example used in this issue is a methodological demonstration only. It must not be used as validated policy, investment or performance evidence unless formally verified and approved by IfEDI Africa.

IfEDI Africa

PARTNERS IN PROGRESS. POWERED BY PURPOSE.

Closing Reflection

What must continue after ACOEDI 2026

ACOEDI 2026 confirmed that Africa's development future depends on the quality of its implementation systems. Ideas matter, but ideas without institutions, evidence, finance, enterprise participation and accountability do not transform lives.

This review has presented regional perspectives, illustrative case formats, institutional profiles, innovation stories, public-sector examples, private-sector learning and clearly labelled commercial placements. Together, they point to a simple conclusion: development knowledge must become usable.

The work after the conference is therefore not ceremonial. It requires stronger project preparation, better policy feedback, practical partnerships, credible data, disciplined editorial standards and institutions that are willing to learn from both success and failure.

IfEDI Africa acknowledges the contributors, delegates, partners, exhibitors, advertisers, practitioners and institutions that supported the ACOEDI 2026 platform and the broader effort to strengthen African economic development and innovation practice.

Future ACOEDI knowledge outputs may include proceedings, case libraries, policy briefs, implementation reports, partner features and Atlas-linked synthesis, subject to editorial selection, verification and institutional approval.



**The conference has ended.
The implementation work has not.**



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