QWIK

www.theqwikgroup.com

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EXECUTIVE SUMMARY

The Qwik Group, Inc. is a Delaware corporation engaged in the development and commercialization of carrier-agnostic smart locker infrastructure and an AI-powered logistics platform operating under the trade name QwikLocker. The Company deploys smart locker units at retail partner locations, integrated with all major domestic parcel carriers - FedEx, UPS, USPS, and DHL.

The Company's AI platform is presently operational and actively onboarding end users - the first consumer-facing AI chatbot purpose-built for the U.S. shipping industry. It consolidates FedEx, UPS, USPS, and DHL into a single conversational interface with in-chat payment capability.

First-Mover Position:	Amazon Locker is restricted to Amazon.com orders only - no third-party retailers, no other carriers. QwikLocker serves every retailer and every carrier Amazon does not. There is no U.S. competitor offering a carrier-agnostic locker network with an AI shipping platform.

GOOGLE AI CREDITS Google	ACCREDITED INVESTORS	CIRCLE K LOCATIONS	AI PLATFORM	INSTALLATION TIME
$350,000	**10+**	**7,600+**	**Live**	**< 4 hrs**
Awarded 2026 - increased from $100,000 initial award	Each $50,000+ - all independently verified accredited investors	Identified for QwikLocker deployment	Actively acquiring customers - CAC $20-$25	Zero cost and zero disruption to host

MARKET OPPORTUNITY

Automating last-mile delivery represents a $20 billion untapped market in the United States. The following market dynamics create a first-mover advantage:

Market Factor	Data Point
Travelers - retail delivery without running errands	3+ billion trips annually - travelers needing retail items who won't wait for delivery or visit stores represent 70%+ of platform revenue
Annual stolen packages (U.S.)	$8 billion in lost value
Failed first delivery attempts	4 billion per year (~20% of all deliveries)
AI-powered tools available from major carriers	None - FedEx, UPS, DHL, USPS lack consumer AI
Amazon Locker limitation	Serves Amazon.com only - no other retailers or carriers supported
InPost (European benchmark)	$2B+ revenue, 40,000+ lockers - acquired by FedEx in 2025 for $9 billion

> *QwikLocker is installed alongside Amazon Lockers and serves every retailer and carrier Amazon does not - positioning The Qwik Group as the primary last-mile solution for all non-Amazon parcel and retail traffic in the U.S.*

PLATFORM & TECHNOLOGY

QwikLocker Hardware: Smart parcel lockers installed at high-traffic retail locations, supporting all major carriers with 24/7 access using one-time codes.

AI Platform: A conversational AI engine available via voice and text that provides consumers access to shipping features previously only available to enterprise customers. The platform is live and actively acquiring customers. User acquisition cost: $20-$25 per user.

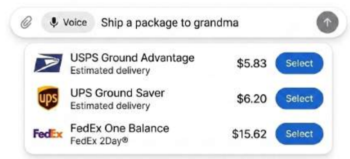
AI Platform Features

- Purchase shipping labels instantly via voice or text
- Rate shop across FedEx, UPS, USPS, and DHL in real time
- Track packages with natural language queries
- Schedule pickups and manage deliveries
- Access 24/7 - no carrier business hours or hold times
- Receive routing optimization recommendations

INTEGRATED CARRIERS

AI PLATFORM - LIVE

QWIK



INSTALLATION PARTNER

Installation Partner: Bell & Howell handles all aspects of QwikLocker deployment, ongoing maintenance, and 24/7 monitoring. Installation completed in under 4 hours, zero cost to host.

TRACTION & KEY HIGHLIGHTS

Milestone	Status
Google AI Credit Allocation	$350,000 - increased from $100,000 initial award; investor caliber cited as a contributing factor
Accredited Investors	10+ sophisticated investors at $50,000+ each - all independently verified as accredited
Circle K Partnership	7,600+ locations identified; locker deployment underway
Carrier Integration	Live with USPS, FedEx, UPS, and DHL
AI Platform	Live - actively acquiring customers
Advisory Board Selection	Active - 3 to 5 founding advisory board members being selected
SEC Filings	Available at SEC EDGAR CIK #2025976
Installation Speed	Under 4 hours per location, no disruption to host operations
Host Conversion	67% of customers picking up packages make a purchase at host location
Patent	Pending patent for AI-powered logistics platform and locker infrastructure

7,600+ Circle K locations identified for QwikLocker deployment

QwikLocker installed - Cruz Kitchen & Taps, Feb 2026

Airbnb monetizes homes. Uber monetizes rides. Qwik monetizes deliveries - the same network-effect model applied to the $20B U.S. last-mile delivery market.

COMPETITIVE LANDSCAPE

The Qwik Group occupies a unique position with no direct U.S. competitor offering a carrier-agnostic smart locker network combined with an AI-powered shipping platform.

Competitor	Launched	Scale	Notes
Amazon Lockers	2015	250,000+ global lockers	Amazon.com orders only - no other retailers
InPost (Europe)	2016	40,000+ lockers, $2B+ revenue	Acquired by FedEx in 2025 for $9 billion - Poland, UK, Italy
QwikLocker (U.S.)	2026	Deploying	All carriers supported - first-mover in U.S. market

The U.S. market has no carrier-agnostic locker solution open to all retailers at scale. FedEx's $9B acquisition of InPost validates the locker model. QwikLocker is the first-mover in the U.S. - serving every retailer and carrier Amazon does not.

NDA Required

LEADERSHIP & TECHNICAL TEAM

The Qwik Group is led by a founding team with experience in logistics technology, AI infrastructure, and enterprise software development.

Name	Role	Background
Neil Biafore	Founder / CEO	Logistics technology founder; raised outside capital; strategic relationships including Circle K
Chase Parker	Director of Engineering	Stanford Engineering; prior experience at SLAC / Stanford national laboratory
James Lukas	Co-Founding Engineer	M.S. Engineering, UC Berkeley - robotics & automation focus
Achyuth Kolluru	Co-Founding Engineer	B.S. Engineering, UC Berkeley - machine learning focus
Noyal Binu	Co-Founding Engineer	B.S. Engineering, IIT - mobile applications focus

ENGINEERING FROM:

TEAM'S PAST & PRESENT CORPORATE EXPERIENCE

Final roles, authority, and compensation shall be determined pursuant to the company governing documents.

LEGAL, COMPLIANCE & SEC FILINGS

The Qwik Group operates with legal counsel at Fish & Richardson and Jonathan A. Solomon, Esq. The company's SEC filings are publicly available on EDGAR.

Item	Detail
Legal Structure	Delaware corporation - The Qwik Group, Inc.
SEC Filing (EDGAR)	CIK #2025976 - available at www.sec.gov/edgar
Offering Method	Private placement - accredited investors only
General Solicitation	Not publicly marketed
Investor Status Required	Accredited investor per applicable securities law
Transfer Restrictions	Apply per advisory board agreement and governing documents
Capital Call	Following agreement execution and formation approvals
Legal Counsel	Fish & Richardson; Jonathan A. Solomon, Esq.

LEGAL COUNSEL: FISH. FISH & RICHARDSON

> *This document is preliminary and does not constitute an offer to sell securities or a solicitation of an offer to purchase securities. Participation is subject to final documentation, counsel review, and investor eligibility verification.*

SHIPQWIK AI PLATFORM - LIVE & ACQUIRING CUSTOMERS

The ShipQwik AI platform is live today and actively acquiring paying customers. It is the first conversational AI shipping assistant available to U.S. consumers - providing services previously available only to enterprise shippers.

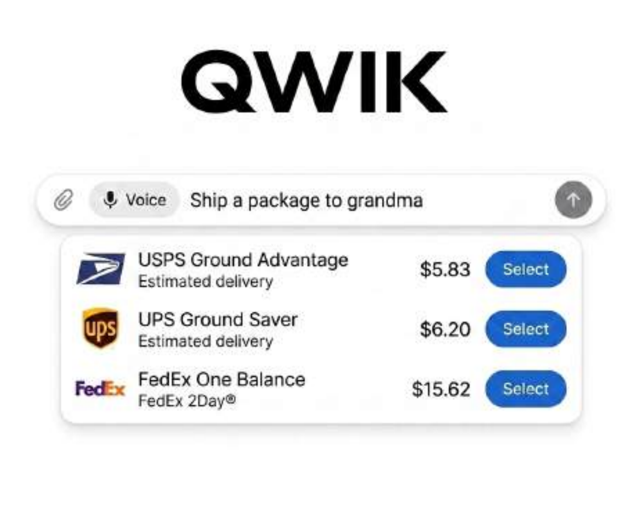
User Acquisition Cost: $20-$25 per user. The platform grows through organic use, a pending strategic equity partnership, and locker-driven activation at host retail locations.

What Customers Can Do Right Now

- Purchase shipping labels instantly via voice or text
- Rate shop across FedEx, UPS, USPS, and DHL in real time
- Track packages with natural language queries
- Schedule pickups and manage deliveries
- Access 24/7 - no carrier business hours or hold times
- Receive routing optimization recommendations

No major carrier - FedEx, UPS, USPS, or DHL - offers a consumer-facing AI shipping assistant. ShipQwik is the first. The platform is live and the category is ours to define.

PLATFORM - LIVE AT SHIPQWIK.COM



Status: Live
CAC: $20-$25
Access: www.shipqwik.com
Google AI Credits: $350,000 allocated

EXPANDING LOCKER NETWORK

QwikLocker - Cruz Kitchen & Taps | February 2026

INSTALLATION PARTNER:

bell howell

Deployment Facts

- Installation: under 4 hours per location
- Zero cost to host retail partner
- Zero disruption to host operations
- 24/7 monitored and maintained by Bell & Howell
- All carriers: FedEx, UPS, USPS, DHL
- Secure one-time access codes
- 67% of customers make an in-store purchase

User Acquisition Channel

- Physical touchpoint for The Qwik Group's AI platform
- Introduce customers to the only U.S. consumer AI shipping assistant
- Consolidated carrier access in one interface
- No major carrier offers consumer AI
- Each locker = on-ramp to platform
- Network effects drive engagement

> *QwikLocker is deployed and ready for expansion across thousands of retail locations nationwide.*

PARTNERSHIP FRAMEWORK

The Qwik Group is building a partner-led go-to-market model designed to accelerate locker deployment, customer activation, carrier connectivity, and retail host adoption. Strategic partners are evaluated on execution value, capital efficiency, exclusivity potential, and the ability to expand QwikLocker and ShipQwik adoption without relying on heavy paid customer acquisition.

The Company is in active discussions with national and regional partners across retail real estate, installation and service, carrier integrations, channel distribution, and institutional financing. Specific counterparty names and final terms remain confidential until execution and approval for disclosure.

Partnership Track	Strategic Role	Current Focus
Retail Host & Site Access	Expand the locker footprint through high-traffic stores, travel corridors, and local pickup destinations.	Prioritize locations with strong package demand, convenience traffic, and host conversion potential.
Installation & Service	Support rapid deployment, maintenance, monitoring, and field operations at national scale.	Standardize installation playbooks, service SLAs, remote monitoring, and support handoffs.
Carrier & Shipping Integrations	Enable multi-carrier pickup, shipping labels, tracking, and customer service workflows.	Deepen FedEx, UPS, USPS, and DHL readiness while expanding API-driven logistics capabilities.
Channel & Brand Partners	Introduce QwikLocker and ShipQwik through trusted consumer touchpoints and partner communications.	Build approval-ready campaigns and activation flows without presenting customer-volume assumptions.
Capital & Strategic Advisors	Advance institutional relationships, diligence preparation, compliance review, and enterprise introductions.	Select partners aligned with financing, governance, and national rollout milestones.

> *Partnership strategy: Use partner infrastructure, trusted consumer access, and operational scale to expand adoption while preserving low acquisition cost and disciplined capital deployment.*

PARTNERSHIP IMPACT & USER ACQUISITION

The partnership is anticipated to function as an organic user acquisition channel following public announcement and final documentation. Specific audience reach, distribution volume, and partner identity remain confidential until approved for disclosure.

> *The Company has secured a strategic equity partnership intended to support QwikLocker and ShipQwik user acquisition. Detailed reach metrics and partner terms are available only after NDA, investor eligibility confirmation, and formal public announcement.*

FINANCIAL MODEL & UNIT ECONOMICS

The Qwik Group maintains disciplined financial management focused on sustainable growth and capital efficiency.

Financial Discipline

- Maintain $250,000-$500,000 reserve at all times
- 18+ months of operational runway
- Sustainable scaling with disciplined capital deployment
- All excess capital directed toward user acquisition

Metric	Cost / Value
Installation Cost per QwikLocker	$8,000-$12,000
User Acquisition Cost (AI Platform)	$20-$25 per user
Installation Time	Under 4 hours
Host Installation Cost	$0 (funded by Company)
Customer Payback Period	Dependent on carrier volume & host conversion

> *Unit economics demonstrate efficient scaling: minimal installation disruption, rapid deployment, and low-cost user acquisition.*

INVESTOR-GRADE FINANCIAL GOALS

The Qwik Group targets measurable unit economics designed to support efficient customer acquisition, strong payback, and sustainable investor-grade growth.

Metric	Minimum Goal	Strong Goal	Strategic Meaning
Customer Acquisition Cost (CAC)	$20-$25 per user	Maintain or reduce below $20	Keeps growth efficient while the platform scales across carrier and retail channels.
Gross Profit LTV	$75 per user	$125+ per user	Validates profitable contribution after delivery, platform, and customer support costs.
LTV:CAC Ratio	3:1	5:1+	Demonstrates attractive acquisition economics and stronger reinvestment capacity.
CAC Payback Period	Under 6 months	Under 90 days	Accelerates cash recovery and supports faster deployment into additional locations.
Gross Margin	50%+	65%-75%+	Creates operating leverage as software, locker utilization, and carrier integrations mature.
Monthly Churn	Under 8%-10%	Under 5%	Signals durable customer retention and trust in the QwikLocker network.

> *Minimum goals establish disciplined unit economics; strong goals position The Qwik Group for institutional-scale financing and deployment.*

RISK FACTORS & CONTACT INFORMATION

Any investment involves substantial risk, including loss of capital, market risk, liquidity risk, technology risk, operational risk, and regulatory risk. The following risks are material to an investment decision:

- Early-stage company with limited operating history
- Market adoption risk for locker network deployment
- Dependence on carrier and retail partner agreements
- Technology and AI platform development risk
- Regulatory and securities law compliance
- Competition from well-capitalized incumbents (Amazon)
- Capital requirements for national scale deployment
- Liquidity - no public market for securities

Final terms shall be determined by legal counsel and approved pursuant to the governing documents. No person may rely on this document as a final statement of rights, obligations, or investment terms.

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Platform: www.shipqwik.com
SEC Filings: www.sec.gov/edgar (CIK #2025976)
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